Neoiz Ltd.

Introduction of Amain for EPM



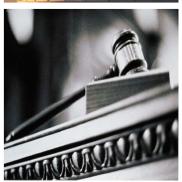














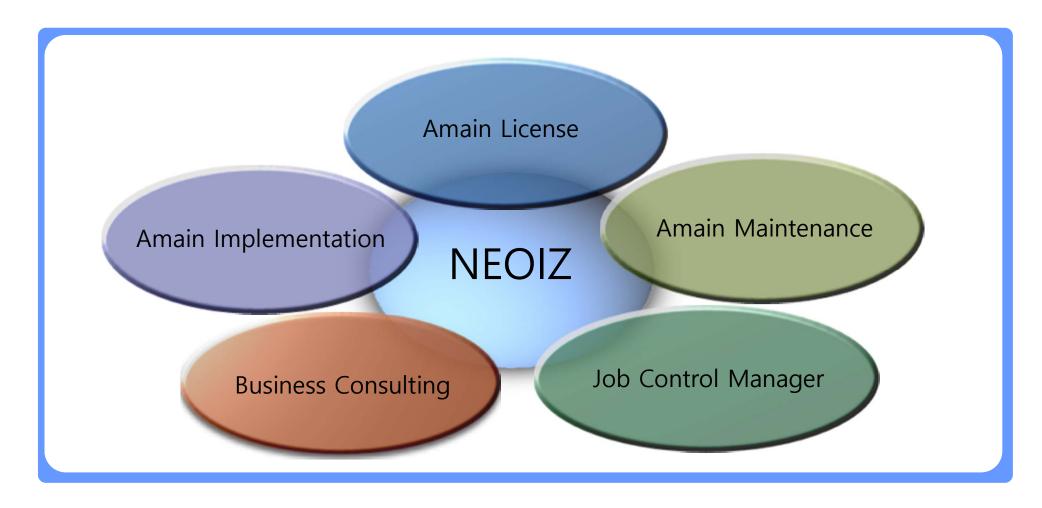
Agenda

I. Amain for EPM

- 1. Introduction
- 2. Amain for FTP
- 3. Amain for PCA
- 4. Amain for JOB

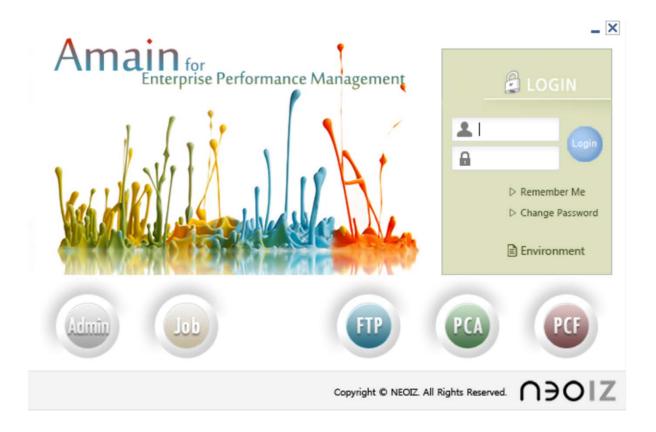
NEOIZ – Business Area

□ NEOIZ is a company focused on Financial industry with business areas of FTP, Cost, ALM and IFRS with Job Scheduler as follows.



Amain for EPM – Introduction

- ☐ Most companies are looking for managerial accounting system which is concerned with providing useful information for decision making and planning and controlling operations.
- Amain for EPM was developed to satisfy those needs in financial institution with accurate and valuable profiles of profitability based on advanced modeling and powerful functions.



Amain for EPM – Main Benefits

Input Data Check

Reconciliation: Reconcile between GL data and Instrument Data

Master Code Check: Detect missing master code in Input Data

Cashflow Columns Check: Validate Cashflow Columns against Checking Rules

Efficient Maintenance

Easy Setup: Most setup can be upload/download from Excel

Setup Review: Auto Setup-Document and Check Setup against Requirement

Strong Engine: Strong and Flexible Engine to meet most of Requirements

Save User Time: Support to work on Analysis rather than Maintenance

Strong Result Verification

Result Validation: Validate Amain Results on FTP and Allocation

Validation Document: Auto Validation-Document for Communication with User

Job Monitoring: Monitor Job status and show detail log when error occurs

Amain for EPM – Lesson and Learned

Garbage in, Garbage out

- Spend time to Setup up a mechanism to check Input Data

Focus on Maintenance, not only Implementation

- Make sure solution have enough functions for Maintenance

No Verification, No Requirement

- If you can't verify the Results, you can't use the Requirements

Don't believe Power Point or Demo system

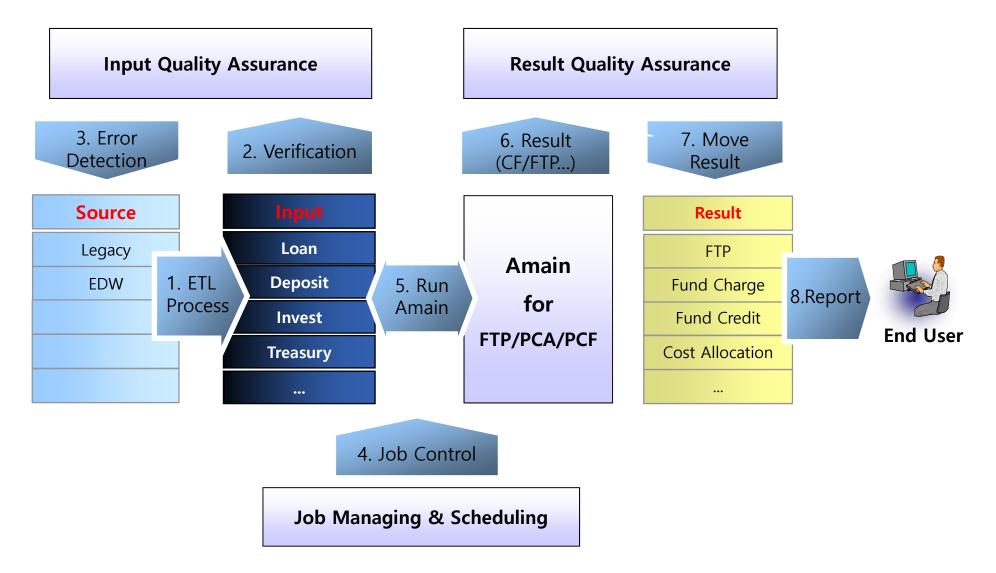
- Should see the Results and Functions from POC

Amain for EPM - Framework of Profitability Management

☐ Profitability analysis consists of three areas, PA, FTP and Cost Allocation. ①PA area is overall architecture for profitability management, ②FTP area computes costs of funds and ③Cost Allocation area allocates indirect cost to cost object.

Framework of Profitability Analysis 2 **FTP** PA **Dimensions Income Statements** Org. View Computing accurate **Define View & Object of** Interest Income ⊙ Prod. View profitability analysis cost of fund using ▶ Deposit • Why to Analyze? internal interest rate FTP Charge ▶ Loans How to Analyze ? ▶ Debt financing • What to Analyze ? **▶** Corporate Loan • What Dimensions? **Net Interest Margin** • What Report Format ? **Cost Allocation** • ... **Operating Cost** ▷ Credit Card ▶ Investment Securities **Define Items of Allocating** > Foreign Exchange profitability analysis **Contribution Margin** indirect expenses • What Items should be by reasonable drivers analyzed? **Loan Loss Provision** Channel View **Profitability** * PA: Profitability Analysis Customer View FTP: Fund Transfer Pricing

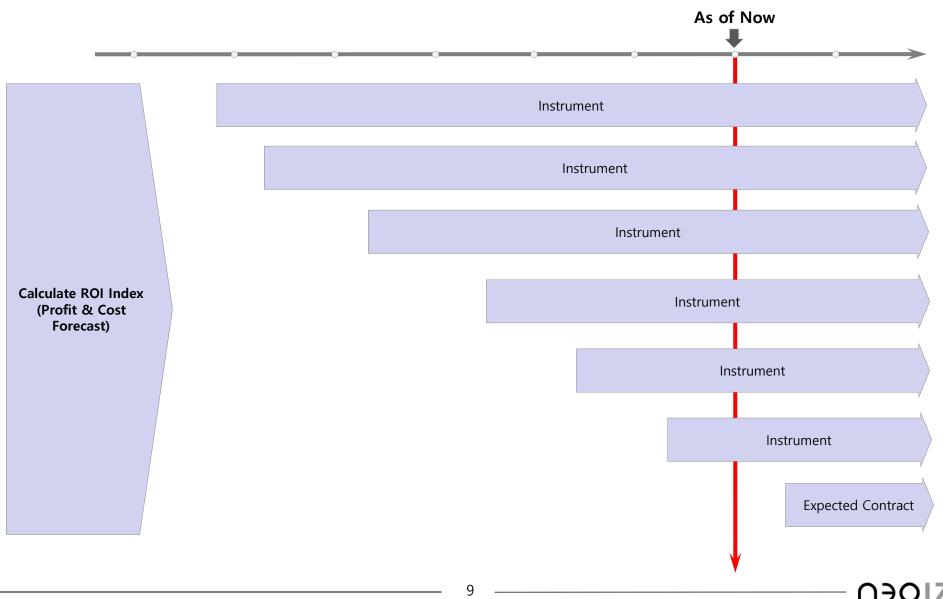
Amain for EPM - System Flow



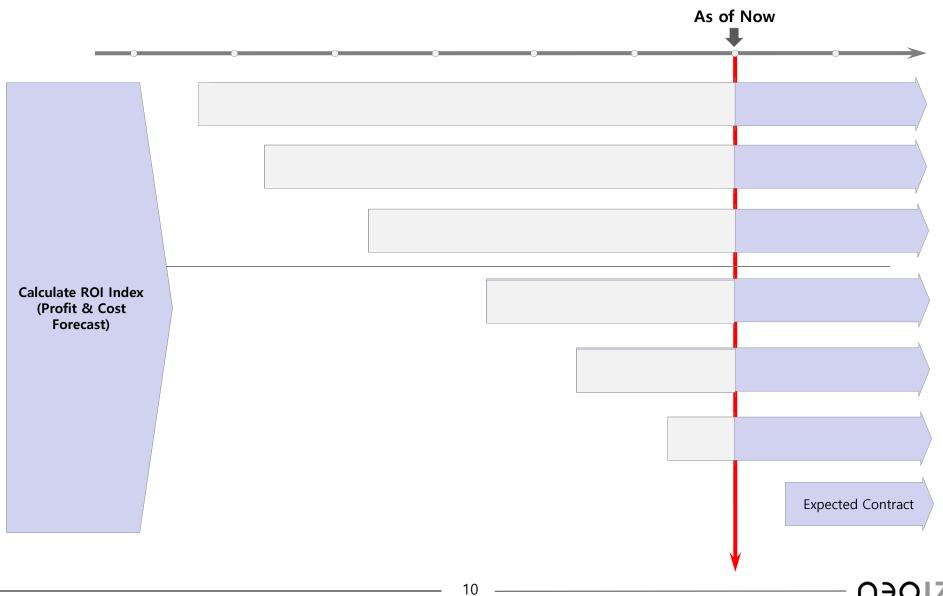
Amain for EPM - Comparison of PCA & PCF Module

Last Month As of Now ■ Origination (Past) **Maturity** (Future) PCA Module: Analyze P/L in the Past PCF Module: Forecast P/L in the Future Interest: Interface from Source System Interest: Generate in Future CF Interest & Fund Charge/Credit: Generate for Last Month Fund Charge/Credit: Generate in Future CF Fund Charge/Credit Non Interest Income: Calculate by Unit Cost or Non Interest Non Interest Income: Interface or Allocation Equation Income/Expense Non Interest Expense: Calculate by Unit Cost or Non Interest Expense: Interface or Allocation Equation Expect Loss & Expect Loss: Interface from Credit Risk System Expect Loss: Generate in the Future CF **Prepayment Fee** Prepayment Fee: Interface from Source System Prepayment Fee: Generate in the Future CF

Amain for EPM – Forecast Mode – Entire Mode



Amain for EPM – Forecast Mode – Remaining Mode

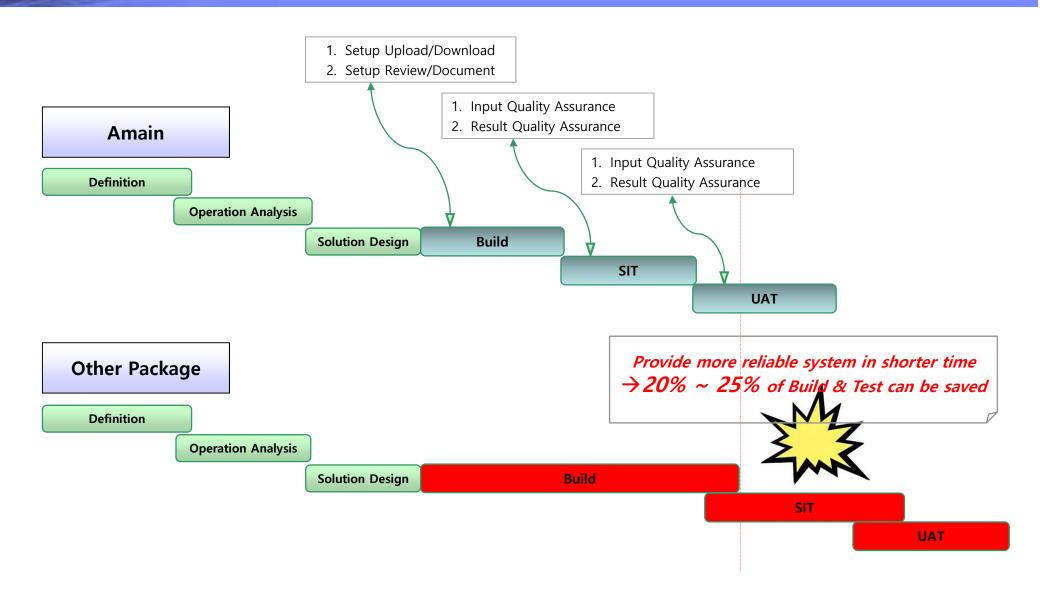


Amain for EPM – Main Menus for Maintenance & User Convenience

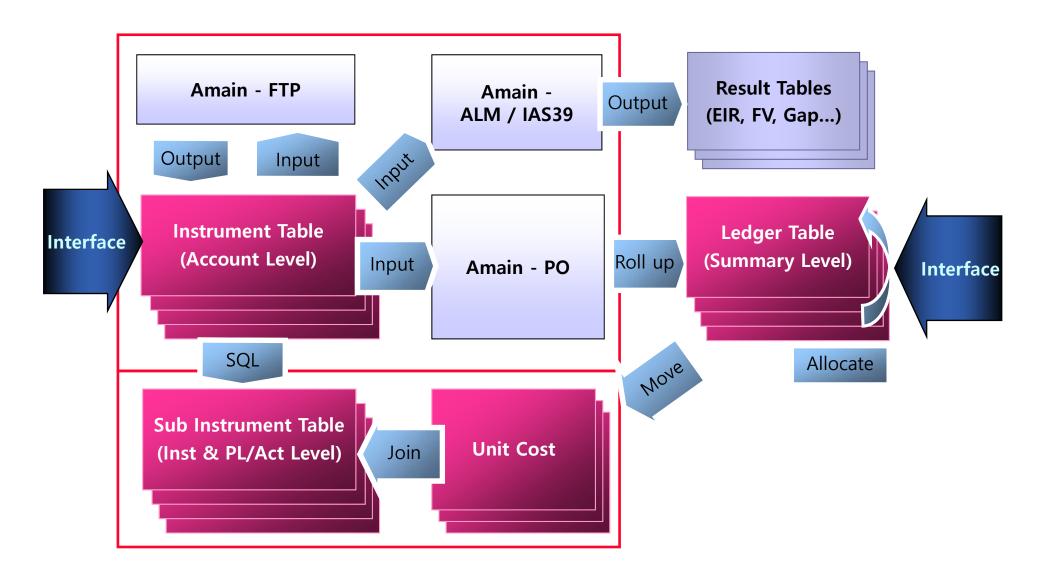
☐ Amain was designed to fully satisfy the needs related to Maintenance & Implementation to make the most of the Amain system for Easy maintenance and User convenience.

Input Quality Assurance	Setup Upload/Download	Setup Review/Document	Result Quality Assurance	Cashflow Type
Reconciliation	Master Code	TP Process	Review by List - TP Rate	Grace Period
Invalid Code	Hierarchy	TP Method	Review by List - Fund Charge/Credit	Revolving Payment
Cashflow Column	Interest Rate	Prepayment	Review by Instrument - Cashflow/TP Rate	Double Teaser Period
Schedule Data	Instrument Data	Allocation Rule	Allocation by Rule	First Payment Date
	Allocation Rule	Fixed Percent	Allocation by Pivot	Different Payment Freq of Principal & Interest

Amain for EPM – Benefit in Project Duration

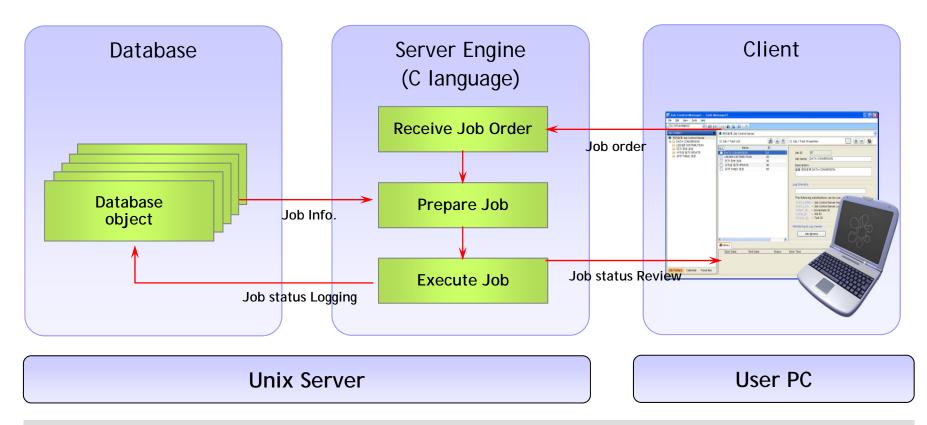


Amain for EPM - Data Flow & Main Tables



Amain for EPM - System Architecture

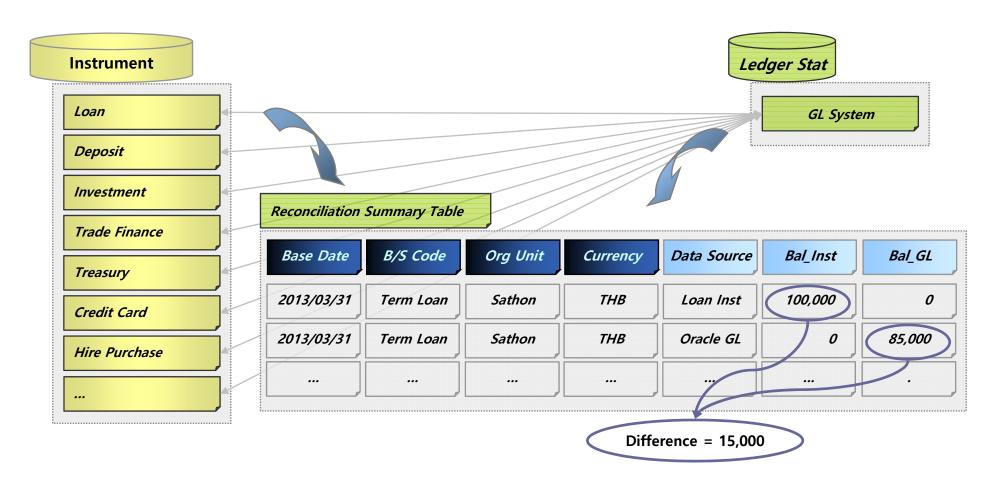
☐ The Amain consists of 3 parts – Client(User Interface), Server(Engine) and Database



• When a job is requested by user at Client, Daemon program recognizes this request and executes the task in connection with database after collecting the job information. If job log option is turn on, log data is saved in Log table or Log file in the server to be used for analyzing causes of errors or other analysis.

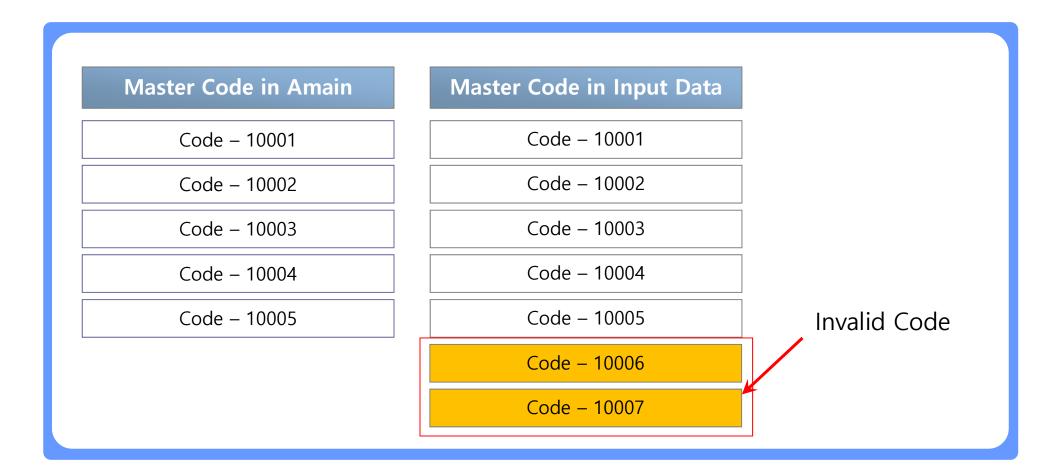
Amain for EPM - Detail Feature : Reconciliation - B/S Item

☐ Amain provides a function to reconcile between General Ledger and Instrument Data. If there are differences between them, these differences will be shown in the embedded report so that user can recognize the reason or get the clue of the error.



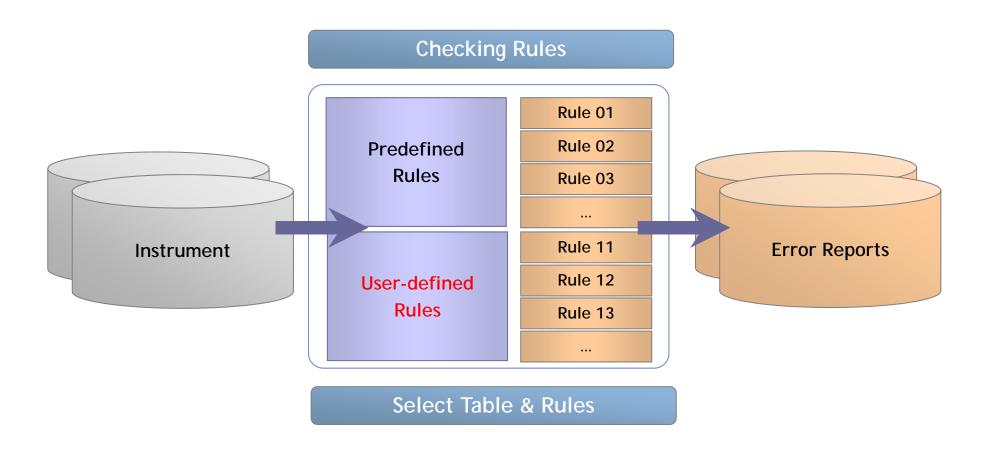
Amain for EPM – Detail Feature : Invalid Master Code Checking

☐ Amain provides a function to detect missing Master Code from Input Data against Master Code in Amain. If registration is required, able to jump to setup menu just by double-click.



Amain for EPM – Detail Feature : Cashflow Column-Validation

☐ Amain provides Cashflow Column-validation mechanism to minimize the unexpected results from erroneous input data. The input data will be checked before processing to avoid any unnecessary job.



Amain for EPM – Detail Feature : Input Verify (+ Upload/Download)

- ☐ Review Data from all kind of tables and Upload/Download
- ☐ Table Type : Ledger Table, Instrument Table, Lookup Table and Any Table

Amain			
BS (GL Code)	Org Unit	Amount	
Loan	Org Unit A	1,000	_
Deposit	Org Unit A	800	D
Bond	Org Unit B	1,200	
Stock	Org Unit B	900	

LXCei		
BS (GL Code)	Org Unit	Amount
Loan	Org Unit A	1,000
Deposit	Org Unit A	800
Bond	Org Unit B	1,200
Stock	Org Unit B	900
	•••	•••

- Detail Function :
 - ✓ Select Column List to use
 - ✓ Apply additional condition

Amain for EPM – Detail Feature : Setup Upload and Setup Document

- ☐ Upload Setup Info and generate Setup Document
- ☐ Rule Type : Fixed Ratio, FTP Method and Hierarchy Filter

Amain			
Source Dim	Target Dim	Ratio	
Org Unit A	Loan	1,000	Download
Org Unit A	Bond	800	Download
Org Unit B	F/X	1,200	
Org Unit B	Stock	900	Upload
	•••	•••	

	- SS.	
Source Dim	Target Dim	Ratio
Org Unit A	Loan	1,000
Org Unit A	Bond	800
Org Unit B	F/X	1,200
Org Unit B	Stock	900

Excel

- Detail Function :
 - ✓ Upload Setup Info from Excel
 - ✓ Download Setup Info to Excel

Amain for EPM – Detail Feature : Automated Documentation

Amain provides a function to generate Setup Document to keep the consistency between Amain system and documentation automatically.

Consistency

Keep consistency between Amain setup and Document

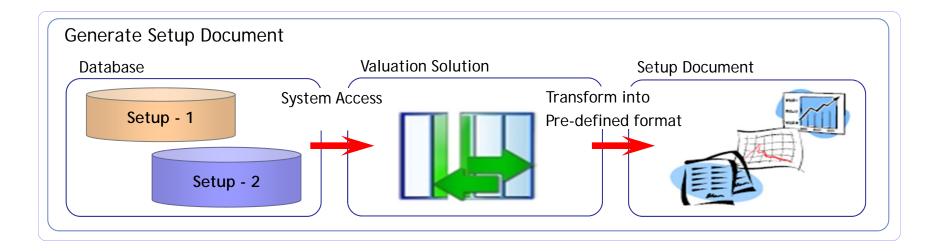
Well-Formatted Document based on expertise and consulting experience

Reliability

Generate document by direct access to Amain database

Efficiency

Save User from time-wasting manual job for Documentation



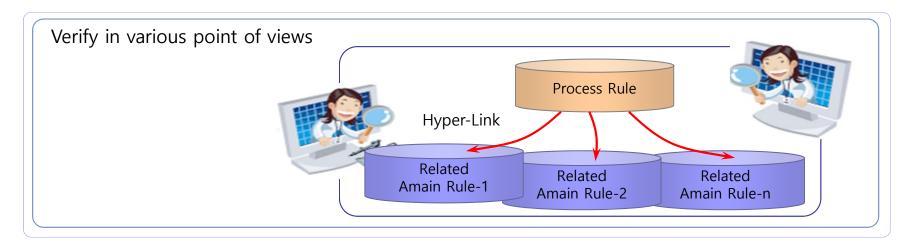
Amain for EPM – Detail Feature : Setup Verification

☐ Amain provides intuitive user interface, setup review function and hyper-link between Amain rules to help user verify the Amain setup.

Intuitive User Interface Provide intuitive and outstanding User Interface for user friendly operation of Amain system.

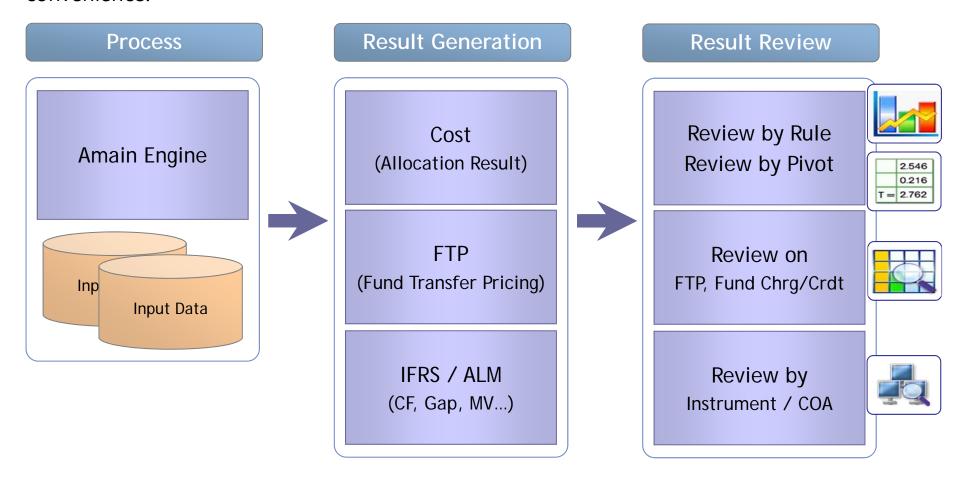
Amain Setup Verification Provide well-arranged Setup screens in user's point of view and allow to modify the setup information from the same screen.

Hyper-Link between Amain Rules Provide a function to navigate between menus based on Hyper-Link. With this function any Rules can be reached by jumping down from Process Rule.



Amain for EPM – Detail Feature : Result Quality Assurance

☐ Amain provides several menus to check the Amain results in various kinds of view such as review by single instrument, review by instrument list and review with hierarchy for user's convenience.



Amain for EPM – Detail Feature : Result Quality Assurance

Amain provides a function to show the results and information related to FTP calculation and Cost allocation so that anyone can understand and explain about the numbers from Amain process easily.

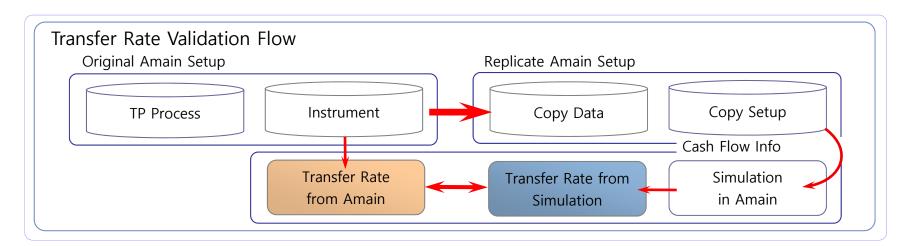
FTP Rate Validation

Provide a function to validate FTP Rate by showing related information in detail such as FTP Yield Curve, FTP Method, Cashflow and Quotation Date.

Allocation Validation

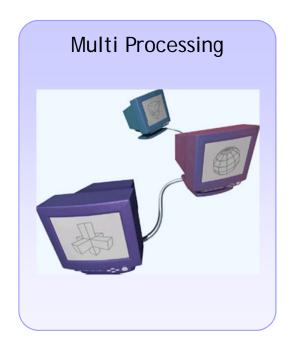
Provide 2 functions to validate allocation results.

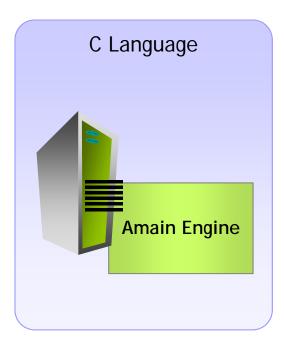
- 1. Review by Rule: shows result related to a specific allocation rule in detail
- 2. Review by Pivot: shows results in a user-defined format of pivot similar to MS excel by setting the page item, row item and column item.



Amain for EPM – Detail Feature : High Performance

- Better performance can be achieved based on multi processing, c language and efficient algorithm,
- ☐ Especially multi processing Option is quite useful to make the most of Server resources such as CPU by dividing the single process into multiple process with distinct sets of rows.

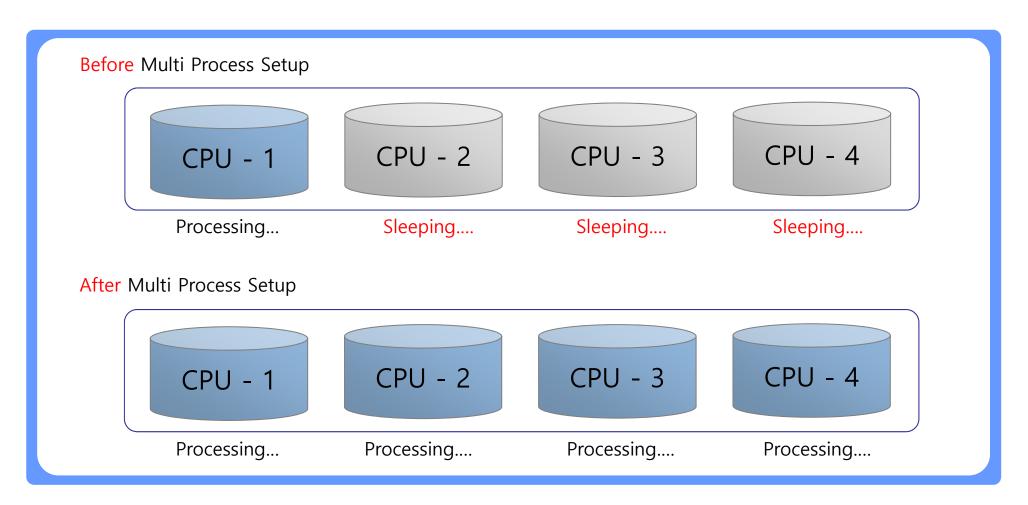






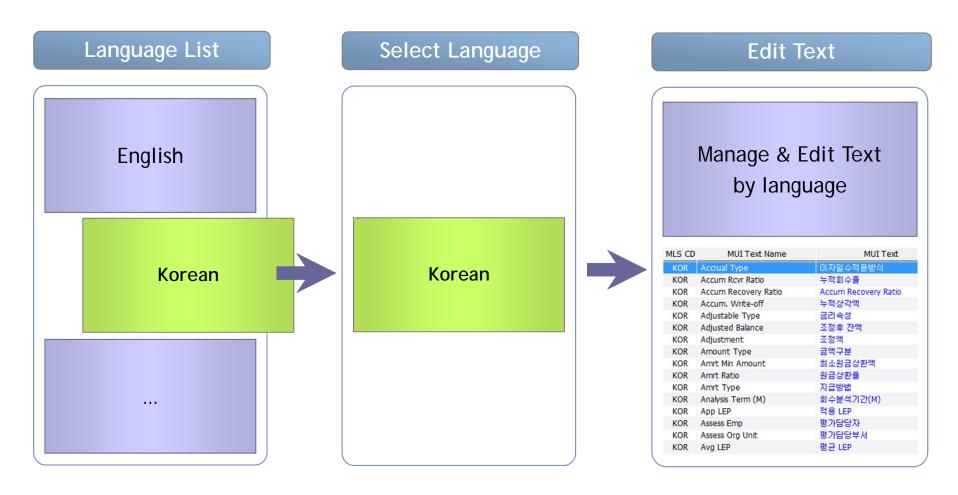
Amain for EPM – Detail Feature : Multi Processing

- ☐ If Multi Processing option is setup, then hardware resources can be utilized efficiently.
- ☐ if not, most CPUs are doing nothing.



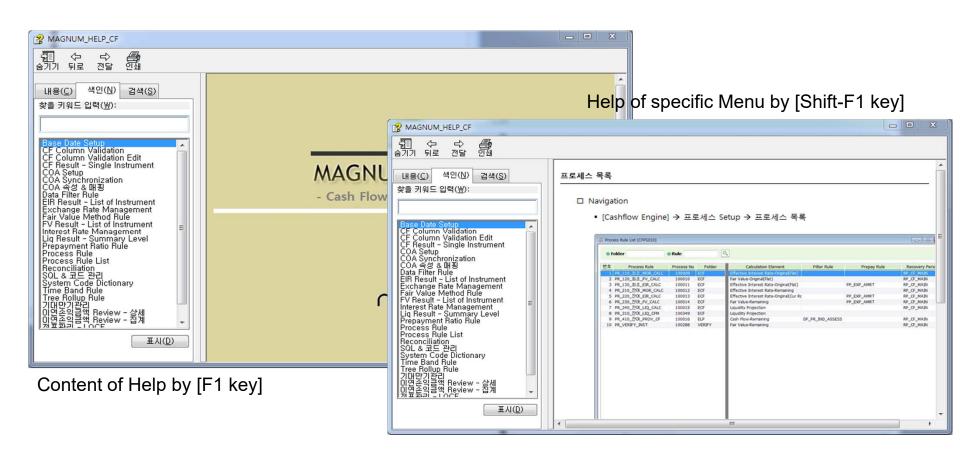
Amain for EPM – Detail Feature : Multi Language Support

- ☐ Display language can be selected for user's convenience.
- ☐ Moreover each text on the screen can be edited and managed by user.



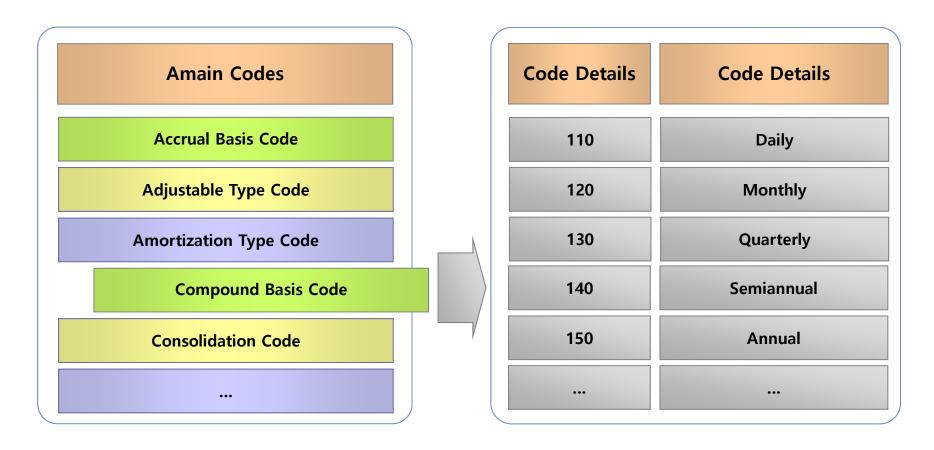
Amain for EPM – Detail Feature : Online Help

- ☐ Amain provides online help for user's reference.
- ☐ [F1 Key] : open a pop-up screen including contents of manual for user's search.
- ☐ [Shift-F1 Key] : open a pop-up screen including explanation about current menu.



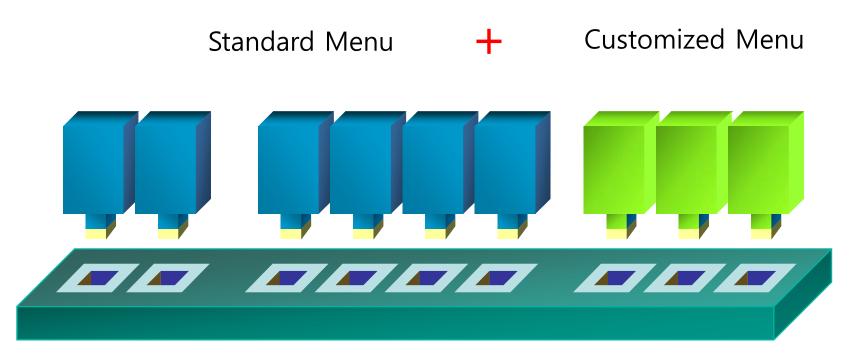
Amain for EPM – Detail Feature : System Code Dictionary

- ☐ Most System Codes can be looked up in this menu so that user can analyze the Amain input and output data without memorizing system code and code description.
- ☐ Any code and description can be retrieved easily in a single screen.



Amain for EPM – Easy Customization

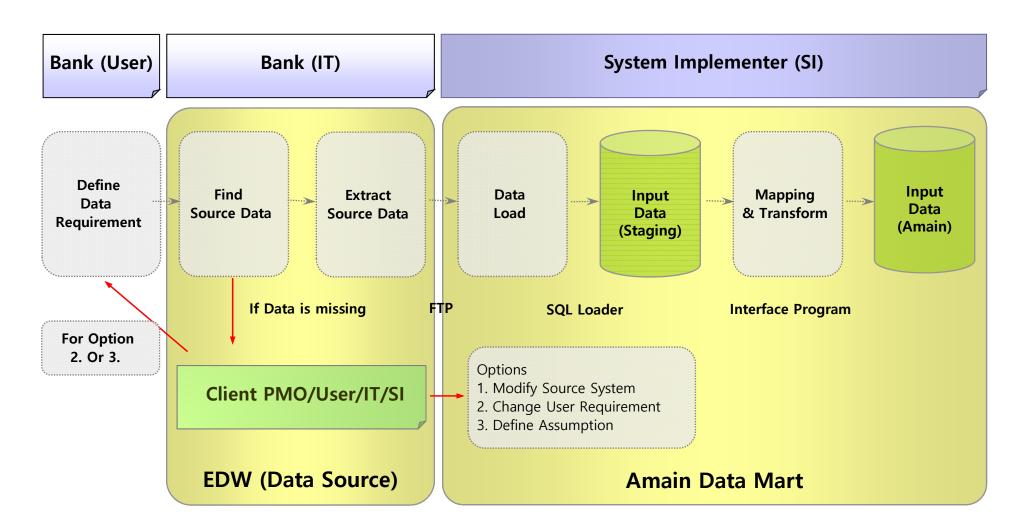
☐ Amain provides Tailor-made Menu for each customer by combining Standard Menu and Customized Menu



Amain Menu for Each Customer

Amain for EPM - Data Interface Flow

☐ Data Interface Flow



Amain for EPM – Ledger Table Layout

Ledger Table

Base Date	Dim-Class	Dim-Org Unit	Dim-BS Code		Amount
2013/03/31	End Bal	Saladaeng	Loan	•••	100,000
2013/03/31	Avg Bal	Saladaeng	Loan		100,000
2013/03/31	Fund Charge	Siam	Fund Charge		1,600
2013/03/31	Interest	Siam	Loan Interest		2,000

Main Features

: Multiple Tables in Amain Data Model (can be added according to your requirement)

: Keep the Data by Dimension code

: Have 1 amount column to keep current month amount

: Used for indirect income/expense allocation

: Have Allocation Rule No. for Undo Function

Amain for EPM – Instrument Table Layout

Instrument

Base Date	Reference No	Org Date	Mat Date	Interest Rate	Balance
2013/03/31	1001	2003/03/23	2006/03/23	4%	100,000
2013/03/31	1002	2003/04/12	2005/04/12	6%	300,000
2013/03/31	1003	2004/01/05	2005/01/05	5%	250,000
2013/03/31	1004	2004/02/26	2006/02/26	3%	150,000

Main Features

: Multiple Tables in Amain Data Model (can be added according to your requirement)

: Keep the Data by Reference Number which is unique identifier

: Comprised of Cashflow columns, Amain Result columns and Information columns

: Used as input data to calculate FTP and generate Cashflow

: Base_Date is one of the primary key to accumulate data historically

Amain for EPM – Sub Instrument Table Layout

Sub Instrument

Base Date	Reference No	Org Unit	Activity	Frequency	Cost
2013/03/31	1001	New York	Loan Review	1	30,000
2013/03/31	1001	New York	Open Account	1	10,000
2013/03/31	1002	New York	Close Account	1	2,000
2013/03/31	1002	New York	Withdraw	4	2,000

Main Features

: Multiple Tables in Amain Data Model (can be added according to your requirement)

: Keep the Data by Reference Number & additional Dimension (ex : PL Code or Activity Code)

: Used to calculate cost for each Instrument based on the formula [Unit Cost * Frequency]

: Base_Date is one of the primary key to accumulate data historically

Amain for EPM – Unit Cost Table Layout

Unit Cost

Base Date	Org Unit	Activity	Unit Cost
2013/03/31	New York	Loan Review	30,000
2013/03/31	New York	Open Account	10,000
2013/03/31	New York	Close Account	2,000
2013/03/31	New York	Withdraw	500

Main Features

: Multiple Tables in Amain Data Model (can be added according to your requirement)

: Keep the Data by Activity (or Activity & Org Unit)

: Have 1 amount column to keep current month amount

: Base_Date is one of the primary key to accumulate data historically

Amain for EPM – How to save allocation result for Ledger Table ?

When Target table is Ledger Table

- ✓ Allocation results are appended in the Ledger table as new records with the Rule Number from Amain engine.
- ✓ Every Allocation Rule has a unique Rule Number so that Amain can Undo based on the Rule Number.
- ✓ When executing Undo, All the result records are deleted from Ledger Table.

Amain for EPM – How to save allocation result for Ledger Table ?

Ledger Table

Base Date	Dim-Org Unit	Dim-PL Code	Rule Number	Amount
2013/03/31	Saladaeng	Expense		100,000
2013/03/31	Saladaeng	Expense		200,000

Undo



Base Date	Dim-Org Unit	Dim-PL Code	Rule Number	Amount
2013/03/31	Saladaeng	Expense		100,000
2013/03/31	Saladaeng	Expense	•••	200,000
2013/03/31	Saladaeng	Expense	1000	-100,000
2013/03/31	Saladaeng	Expense	1000	-200,000
2013/03/31	Saladaeng	Expense	1000	120,000
2013/03/31	Saladaeng	Expense	1000	180,000

Amain for EPM - How to save allocation result for Instrument Table?

When Target table is Instrument Table

- ✓ Allocation results are updated in the existing records with the Rule Number from Amain engine.
- ✓ When executing Undo, All the allocation results are set to zero.

Amain for EPM – How to save allocation result for Instrument Table ?

Instrument

Base Date	Reference No	Org Date	Rule Number	Amount
2013/03/31	1001	2003/03/23	0	0
2013/03/31	1002	2003/04/12	0	0
2013/03/31	1003	2004/01/05	0	0

Undo

Process

Base Date	Reference No	Org Date	Rule Number	Amount
2013/03/31	1001	2003/03/23	2000	100
2013/03/31	1002	2003/04/12	2000	300
2013/03/31	1003	2004/01/05	2000	250

Process again

Base Date	Reference No	Org Date	Rule Number	Balance
2013/03/31	1001	2003/03/23	2000	100
2013/03/31	1002	2003/04/12	2000	300
2013/03/31	1003	2004/01/05	2000	250







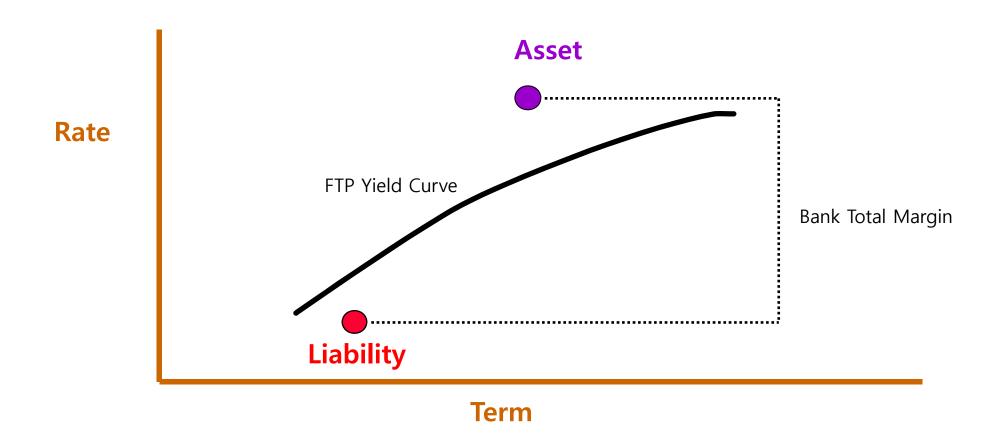
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- Key Objectives
 - ✓ Facilitate profitability and pricing management
 - Realistic / Economic Marginal Cost
 - ✓ Consistent measure of organisation, product and customer profitability
 - > By Generating Net Interest Margin Report
 - > By Separation of Spread (Lending Spread/Funding Spread/Mismatch Spread)
 - ✓ Segregate Interest Rate Risk from business unit
 - > Treasury : Risk Management
 - ✓ Facilitate to drive the business unit toward Bankwide strategic direction
 - > By incorporating incentive/desincentive into FTP structure

☐ FTP Yield Curve & Components of Margin



☐ Fund Charge/Credit

Fund Charge / Credit Calculation

Transfer Rate * Average Balance * Accrual Basis

7.50% 100,000,000

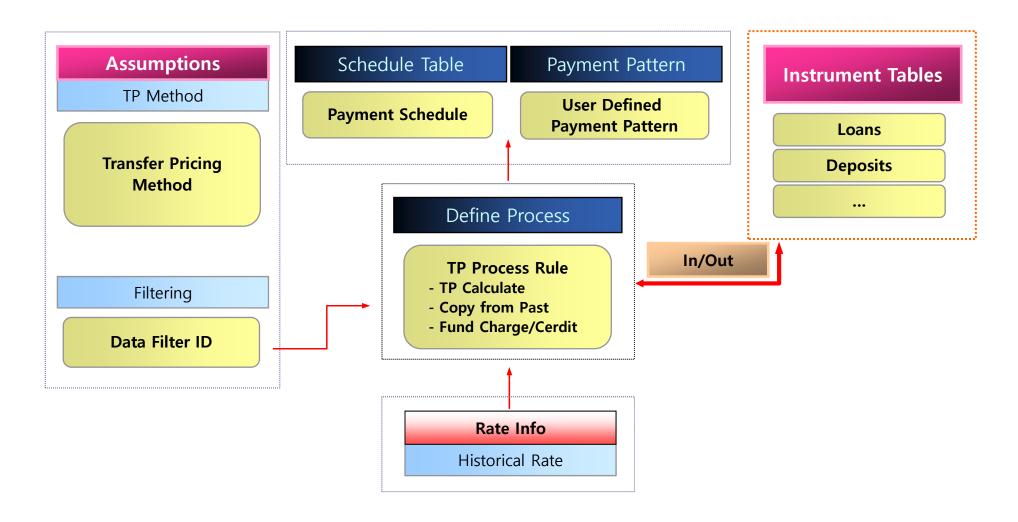
30 / 365

☐ Source of Margin

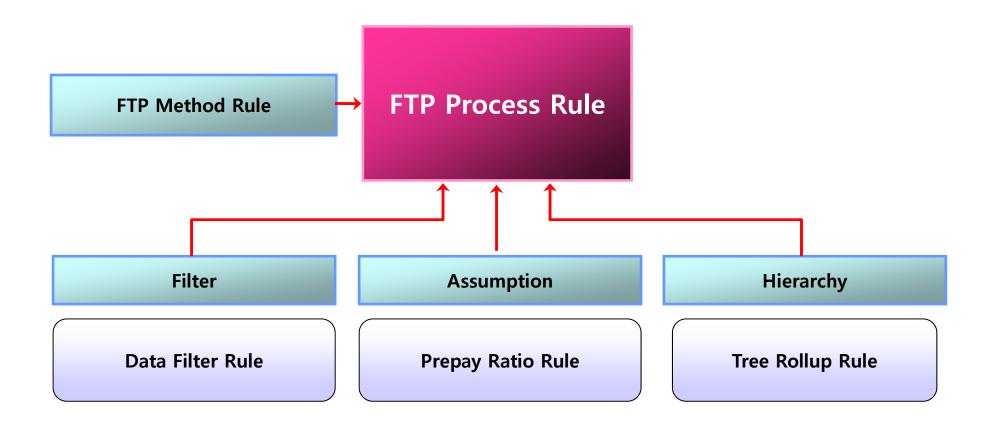
Traditional Income Sta	tement	More Valuable Income Sta	tement
Interest Revenue Interest Expense Net Interest Income	XXX XXX XXX	Interest Revenue Charge for Funds Lending Margin	XXX XXX
Loss Provision Other Income Other Expense Pretax Income	XXX XXX XXX	Value of Funds Interest Expense Funding Margin Rate Risk Margin Net Interest Income	XXX XXX XXX XXX
		Loan Loss Provision Other Income Other Expense Pretax Income	XXX XXX XXX

Amain for FTP – FTP Calculation Flow

☐ FTP Calculation Flow



Amain for FTP – Components of FTP Rule

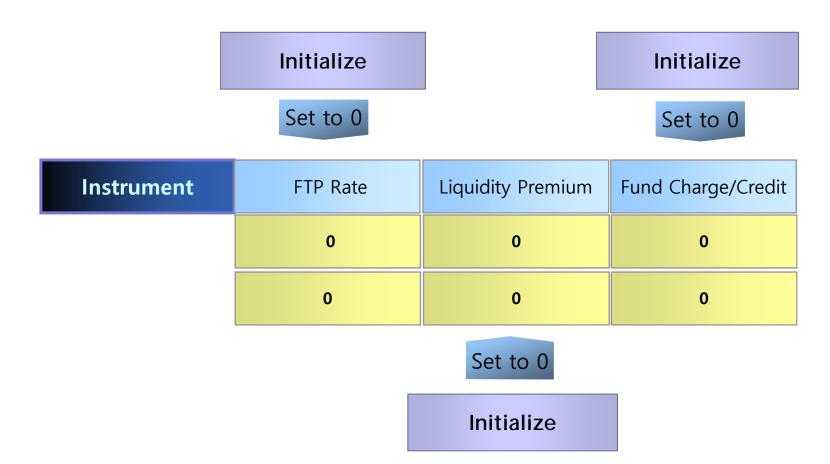


Amain for FTP - Main Functions

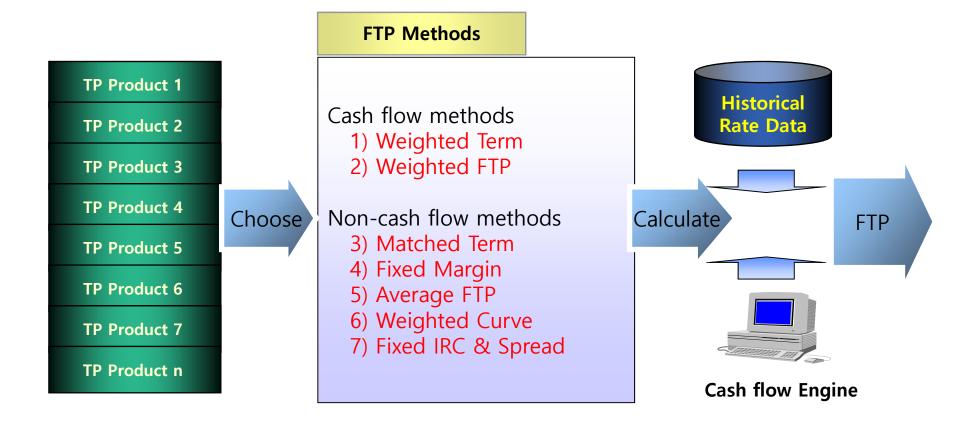
☐ Amain provides main functions to calculate FTP Rate as follows.

Initialize - Functions to initialize all the old information before calculating FTP rate again Calculate FTP Rate - Function to calculate FTP rate using various FTP method offered by Amain Calculate Duration & MV - Function to calculate Duration and Market Value based on various discount method - Function to copy FTP rate from the past for the accounts whose FTP rate is same as Copy FTP from Past before (for example :Fixed rate product.) - Function to calculate Fund Charge/Credit based on the user's setup Calculate Fund Charge/Credit - Basic Formula = [average balance * FTP Rate * Accrual Days] - Function to calculate Breakage Cost Calculate Breakage Cost - Basic Formula = [Market Value at breakage - Balance at breakage]

☐ Initialize



☐ FTP Calculation Method



☐ Discount Method for Duration and MV

Process Step Origination Date 1M 1M 1M 1M (or As of Now) **Cash Flow** ① Cashflow / $(1+R)^{^{1/12}}$ **Select Discount Method Discount** ② Cashflow / $(1+R)^{^2/12}$ Method 3 Cashflow / $(1+R)^{^3/12}$ Discount Type 01 Discount Type 02 Discount Type 03 Discount Type 04 Discount Type 05 <No Discount> <Yield Curve> <Coupon Rate> <EIR> <User Defined> 4 Cashflow / $(1+R)^{4/12}$ **Duration & MV Calculation** Market Value = 1+2+3+4

☐ Copy from Past

Reference No	Base Date	FTP Rate 1	FTP Rate 2
10001	01-31	7.5000	2.5000
10002	01-31	6.0000	4.0000
		Сору	Сору
Reference No	Base Date	FTP Rate 1	FTP Rate 2
10001	02-28	7.5000	2.5000
10002	02-28	6.0000	4.0000
10003	02-28	0.0000	0.0000

- 1. The condition for Propagation
 - same Reference_No
 - set Transfer_rate & Matched Spread to 0 before Copy
 - Repr_Freq = 0 or Repr Freq <> 0 & Last Repr Date <= Prior Prior Base Date.

☐ Calculate Fund Charge/Credit

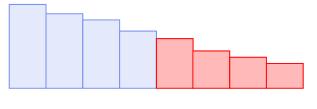
Fund Charge/Credit

Calculate

Instrument	FTP Rate	Average Balance	Accrual Type	Fund Charge/Credit
	5.0%	100,000	Actual/365	424.65
	6.0%	200,000	30/360	1,000.00

Fund Charge/Credit = FTP Rate * Average Balance * Accrual Basis

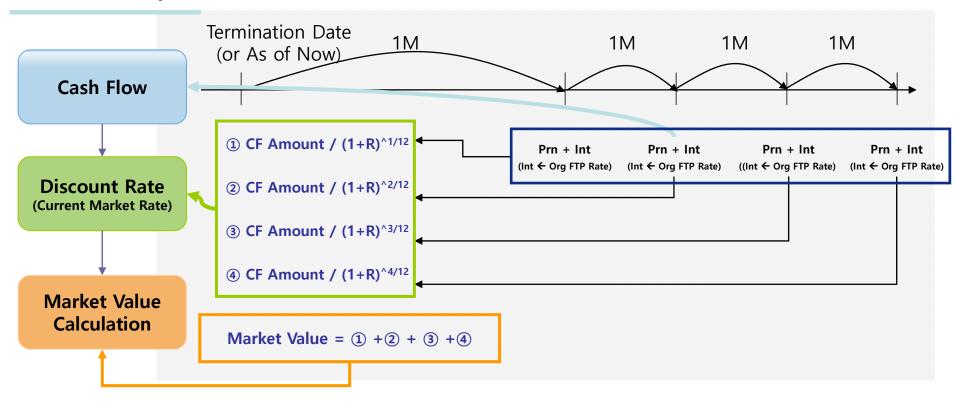
☐ Breakage Cost Calculation



For Assets:

Breakage Cost = Economic Loss = Market Value - Book Value

Process Step



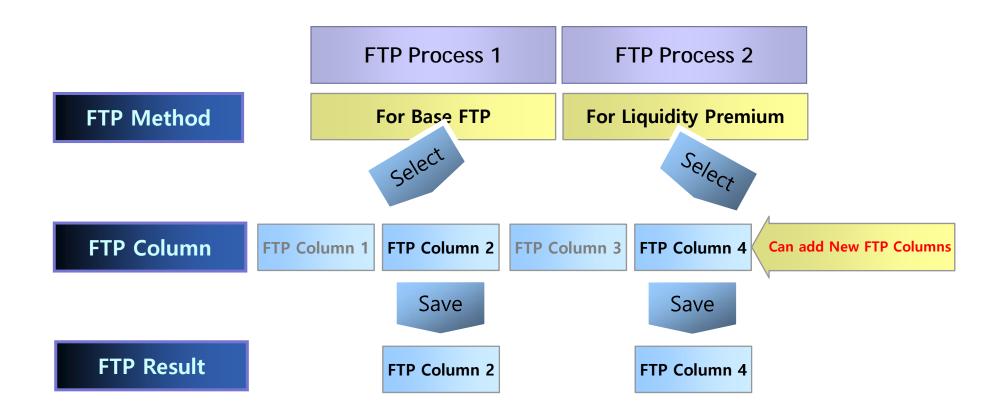
Amain for FTP - Main Options

☐ Amain provides main Options for FTP calculation as follows.

Multiple FTP Columns	- Option to allow user to select target column to save the FTP result.
Early Quotation	- Option to choose Quotation date if contract is made earlier a. origination date b. actual quote date
Early Quotation Forward	- Option to choose FTP calculation logic if contract is made earlier a. origination date/actual date b. normal quotation/forward rate calculation
Process on zero FTP Rate	- Option to calculate FTP rate only for the instruments with zero FTP Rate
Entire / Remaining Period	- Option to choose Period of Cashflow to be included in the FTP calculation a. Cashflow for the entire contract period b. Cashflow for the remaining period
Fixed Rate Mode	- Option to generate Cashflow for entire period as Fixed Account for All instruments
1 Day Early Quotation	- Option to choose the way to quote FTP rate from 2 alternatives a. based on origination/repricing date b. 1 day earlier than the data
Cashflow Log	- Option to save the Cashflow log or not

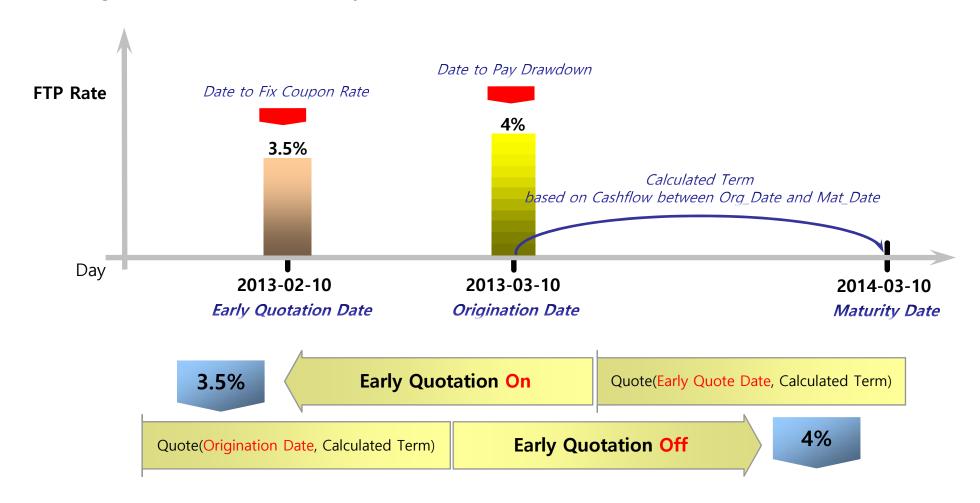
Amain for FTP – Multiple FTP Columns

☐ Multiple FTP Columns



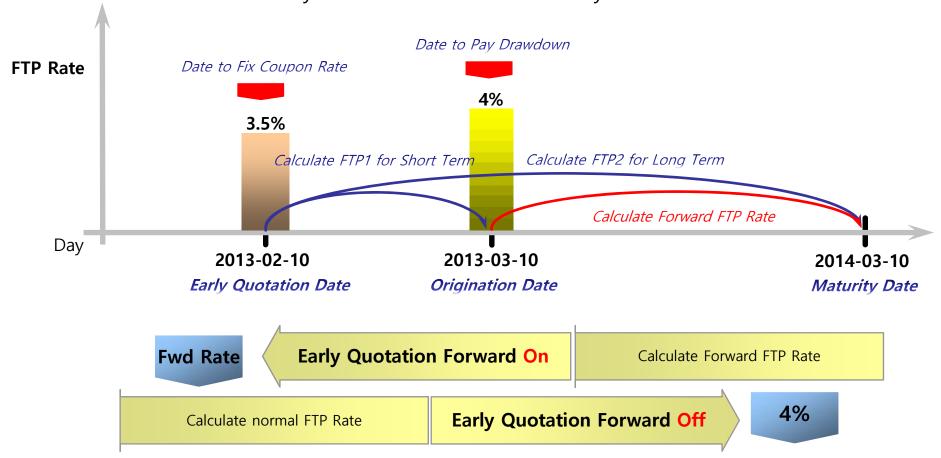
Amain for FTP – Early Quotation Option

☐ This option can be applied to Cashflow Method and Matched Term Method : Quote FTP Rate based on Early Quotation Date and Term from Cashflow between Origination Date and Maturity Date



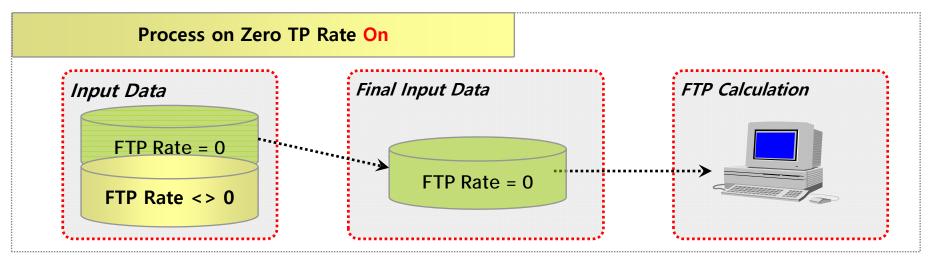
Amain for FTP – Early Quotation Forward Option

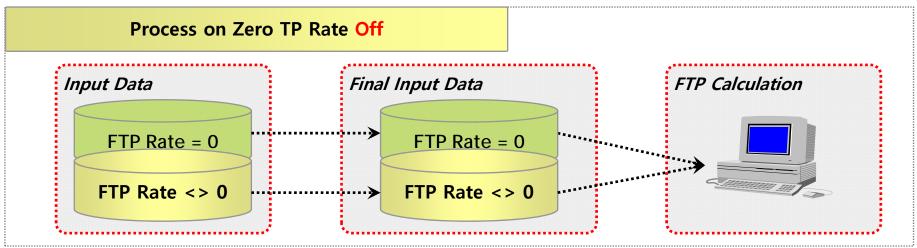
☐ This option can be applied to Cashflow Method and Matched Term Method : Calculate Forward Rate based on 2 terms One is between Early Quotation Date and Origination Date Another one between Early Quotation Date and Maturity Date



Amain for FTP – Process on Zero FTP Rate Option

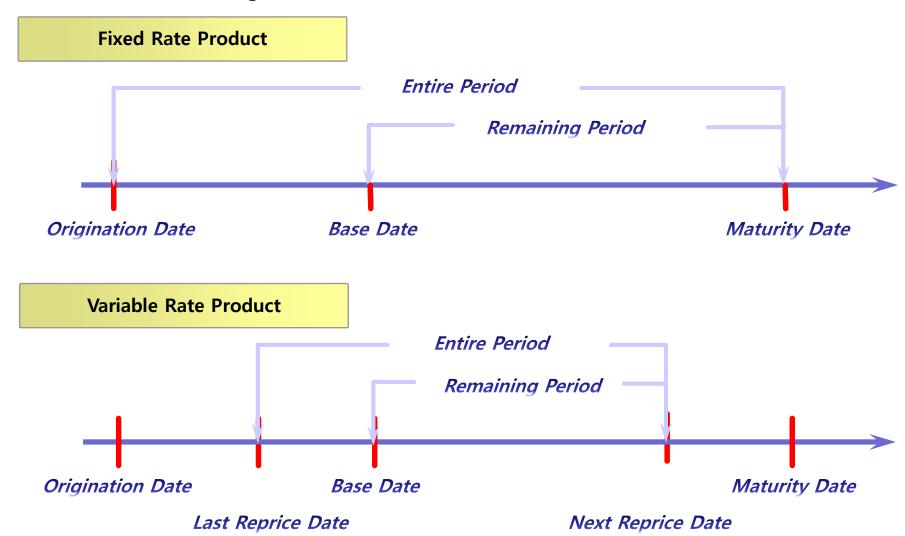
☐ Process on Zero TP Rate





Amain for FTP – Entire / Remaining Period Mode

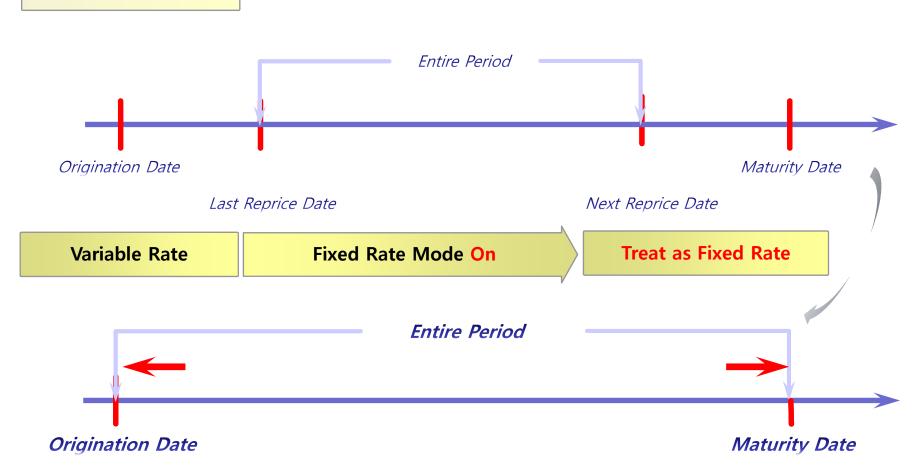
☐ Entire Period / Remaining Period



Amain for FTP – Fixed Rate Mode

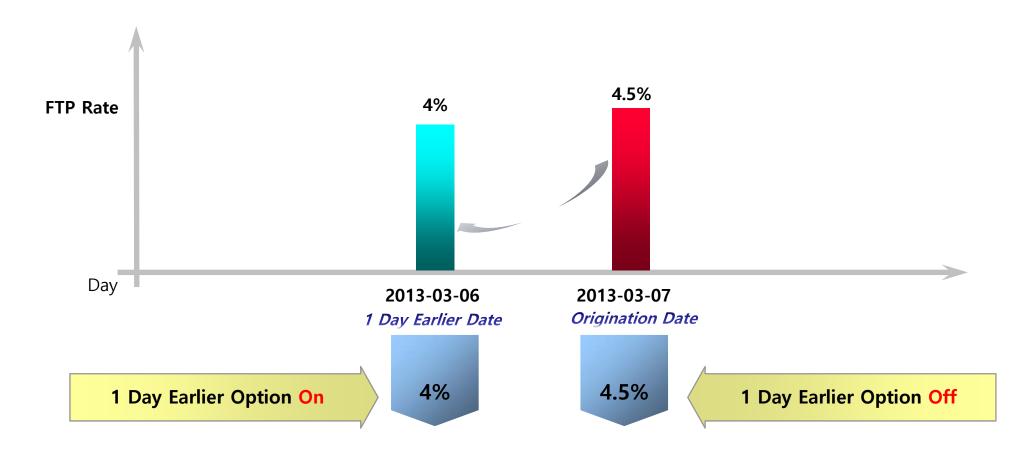
☐ Fixed Rate Mode

Variable Rate



Amain for FTP – 1 Day Earlier Quotation

☐ This option can be applied to Cashflow Method and Matched Term Method : if Today's FTP Rate is defined by Yesterday' Market Rate, 1 Day Earlier option is not required.

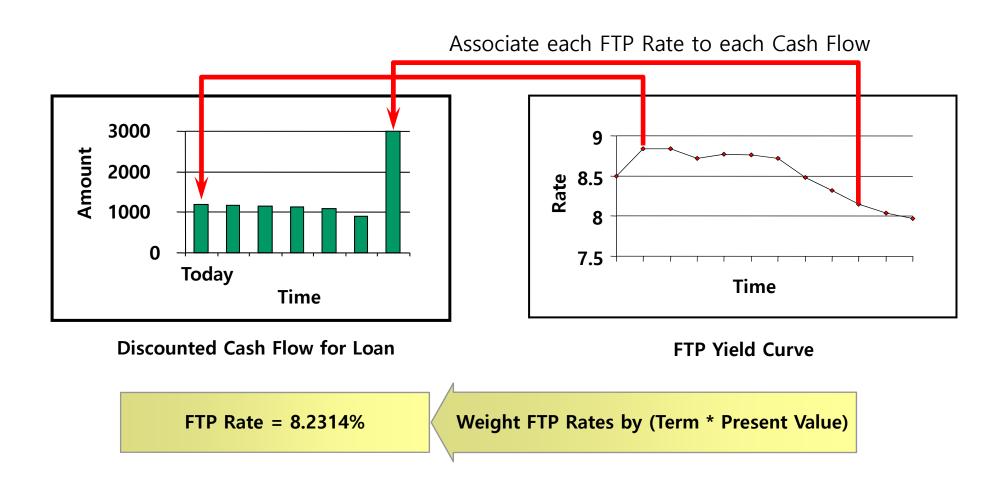


Amain for FTP - Main FTP Methods

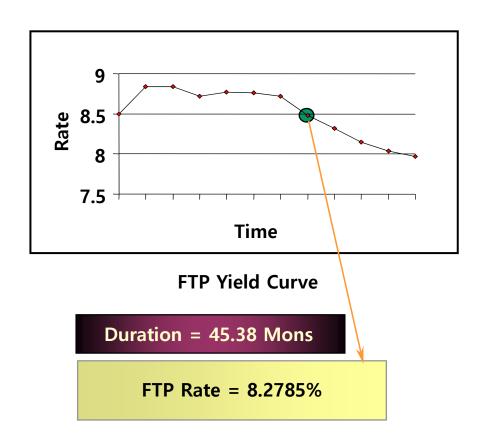
☐ Amain provides several FTP methods to meet user requirements as follows.

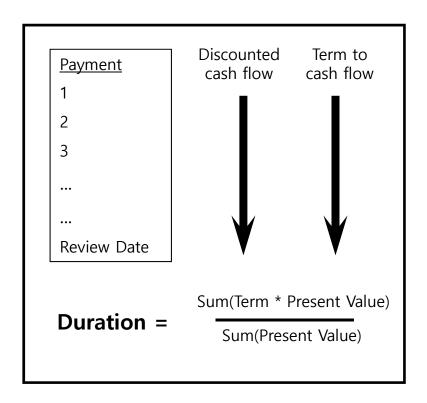
Weighted FTP	- FTP Method to quote multiple Rates for each cashflow and weight those Rates by each cashflow's term and market value
Weighted Term	- FTP Method to quote a Rate based on the duration generated from each cashflow
Matched Term	- FTP Method to quotoe a Rate based on the contract term or repricing term
Fixed Margin	- FTP Method to give fixed margin for each product
Average FTP	- FTP Method to calculate average of Rates based on specific Yield curve and specific period
Weighted Curve	- FTP Method to weight Rates on multiple term points on specific Yield curve by specific weight ratio
Fixed IRC & Spread	- FTP Method to quote a Rate on specific Yield curve and term and then put the spread on it

☐ Cash Flow - Weighted FTP

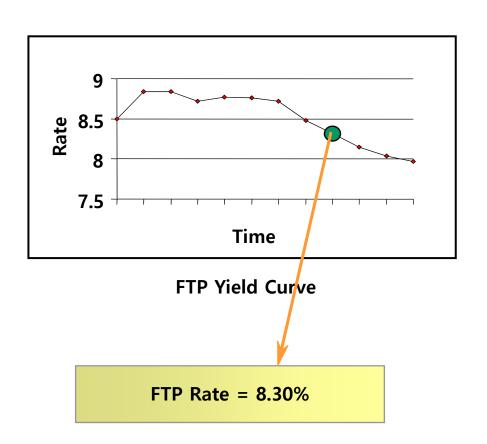


☐ Cash Flow – Weighted Term





☐ Non Cashflow - Matched Term



Adjustable Loan

Assumption:

As Of Date: 30/06/01

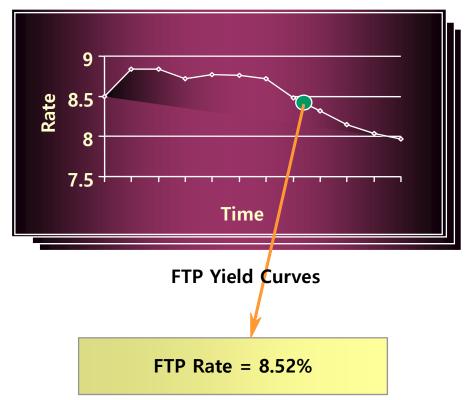
Last Reprice Date: 01/06/01

Next Reprice Date: 01/07/01

Reprice Term: 30 Days

☐ Non Cashflow – Average FTP

Rate Period: 31/12/00 ~ 30/06/01

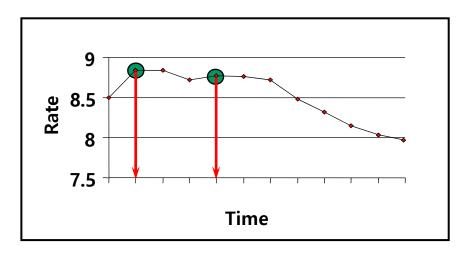


Check Account

Assumption:

Use 6 Month Moving Average Of the 1 Year Rate

☐ Non Cashflow – Weighted Curve



Credit Cards - total \$2.5 million



Historically:

80% or \$2.0M at 30 Day 20% or \$0.5M at 12 Month

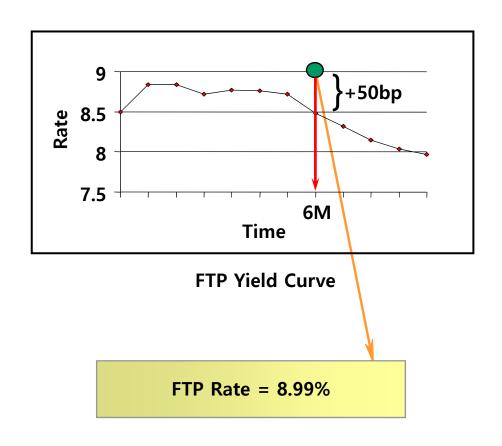
FTP Yield Curve

\$2.0 Million at : 8.53%

\$0.5 Million at: 8.00%

FTP Rate = 8.42 %

☐ Non Cashflow – Fixed IRC & Spread



Savings Account

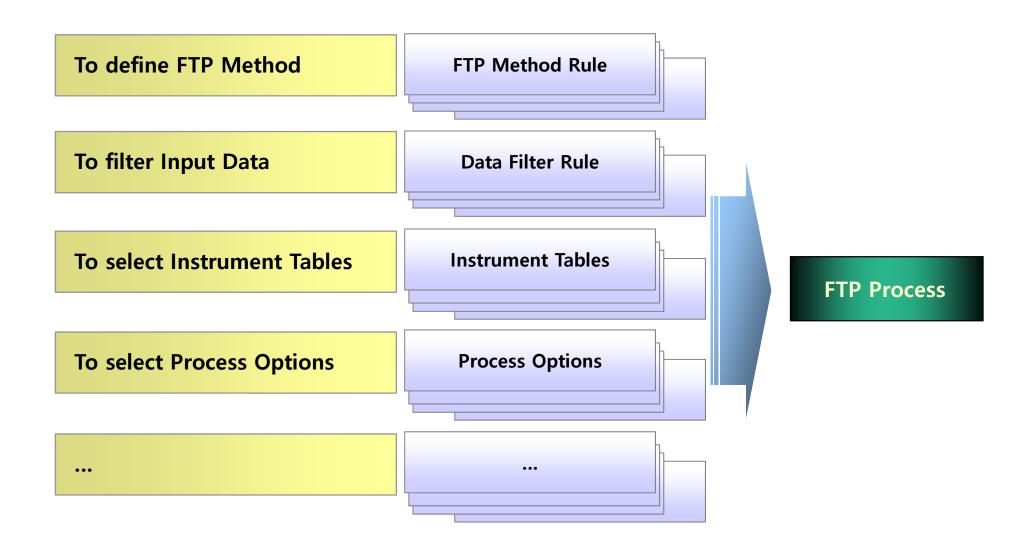
Originated 30/06/01



Assumption:

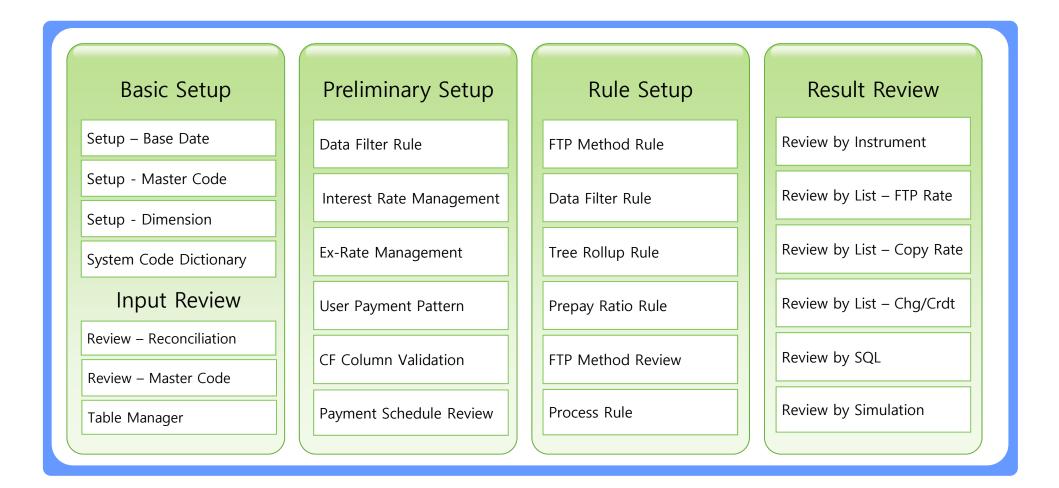
+50bp over the 6 Month Rate At the Origination Date

Amain for FTP - Defining FTP Process



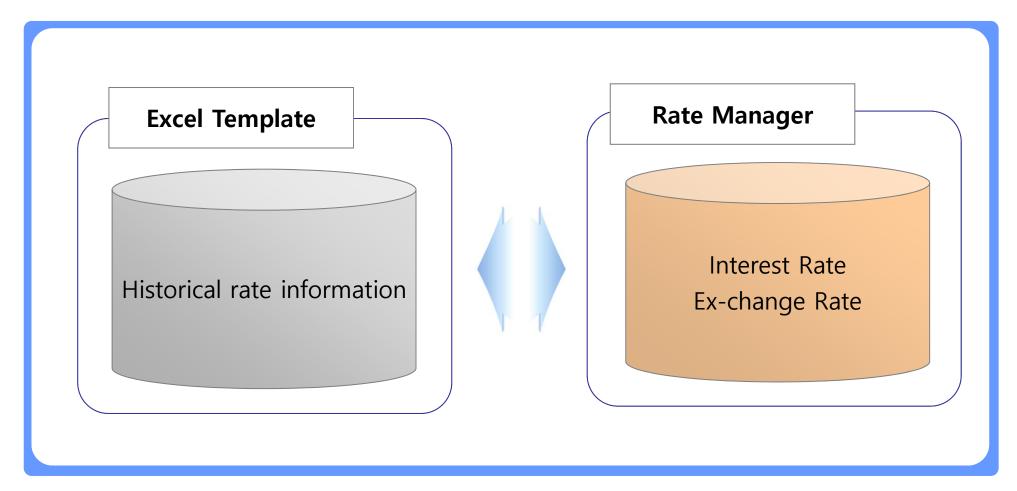
Amain for FTP – Menu Summary

☐ There are more than 25 menus in Amain for FTP as follows.



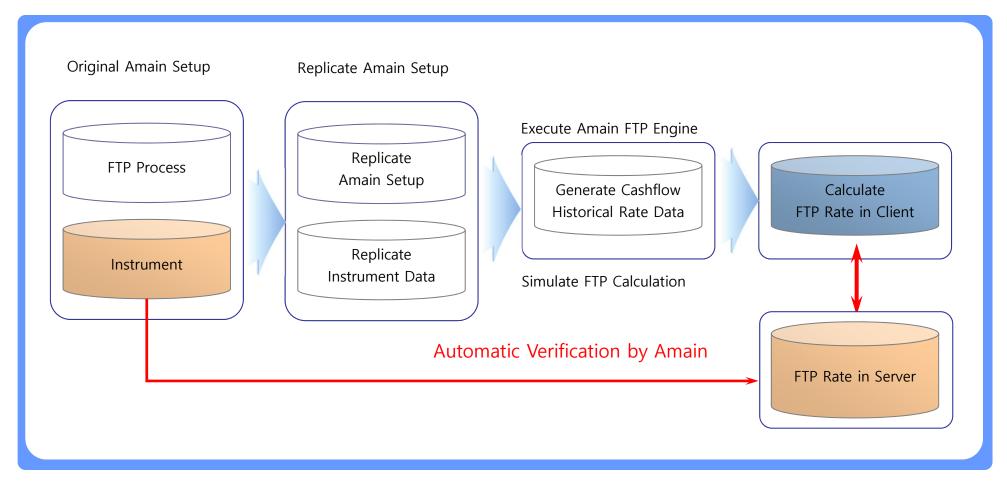
Amain for FTP - Upload Amain setup from Excel

☐ Historical Interest rates and Ex-change rates need to be loaded into related tables before Amain processing. Amain allows users to upload/download these information through Excel files.



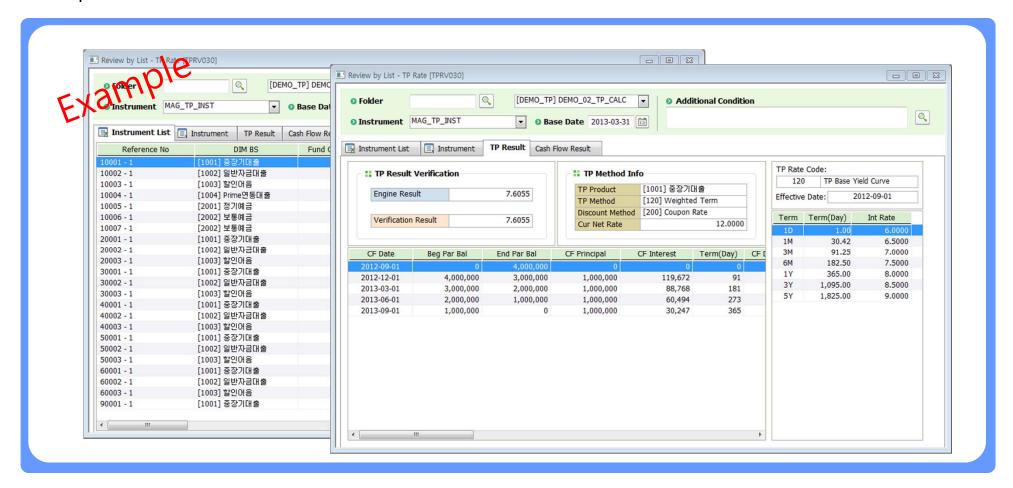
Amain for FTP - FTP Rate Simulation in case of no Cashflow Log

☐ By providing a function to simulate FTP calculation logic in conjunction with Cashflow from FTP engine, User can compare the results from Amain Server and Amain Client to verify the FTP Result in case that there is no cashflow log.

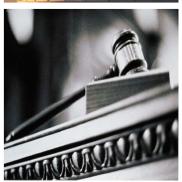


Amain for FTP – FTP Rate Verification with Cashflow Log

☐ Amain for FTP shows all the information related to the target account such as main instrument columns and related Cashflow and Yield Curve information. Using these information User can explain or understand where the FTP rates come from.









Agenda

I. Amain for EPM

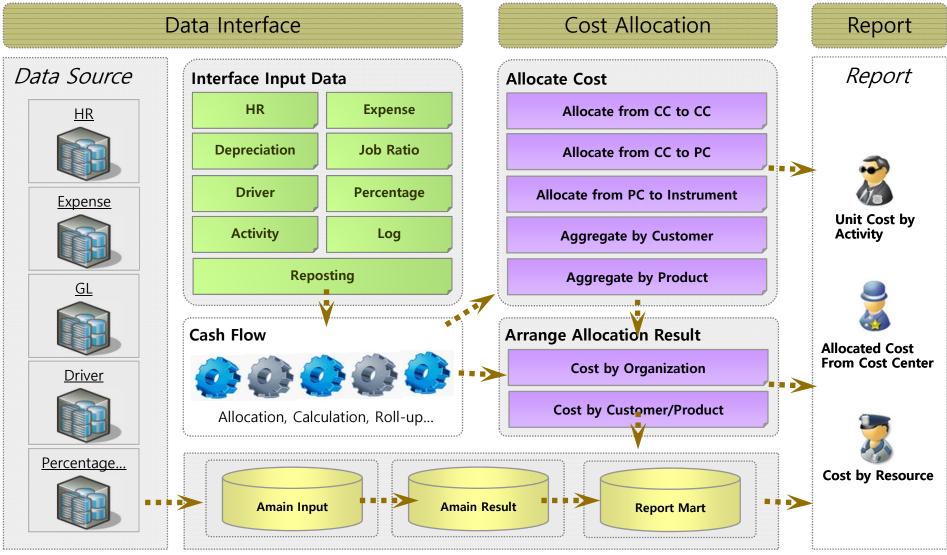
- 1. Introduction
- 2. Amain for FTP
- 3. Amain for PCA
- 4. Amain for JOB

Amain for PCA - Key Objective

Key Objectives

- ✓ Provide useful information for decision making on cost
 - Cost reduction, Process improvement, Resource utilization, Branch Efficiency
 - Special cost would be adjusted to make it understandable (ex. Special Bonus)
- ✓ Go-through the cost items in detail to find reasonable allocation logic.
 - Categorize the cost items by checking the nature of cost
 - Identify the who is the user and what is the relationship between cost and user
 - Check the nature of cost items to find proper drivers and target of allocation
- ✓ Drive to change the indirect cost to direct cost if it is traceable
 - If a indirect cost is traceable to know who is the user, then It could be direct cost.

Amain for PCA – Profit & Cost Analysis System Structure



Amain Data Mart

Amain for PCA – Components of Allocation Rule

Source (What Amount)

Driver (Which Driver)

Sender (From)

Receiver (How)
(To)

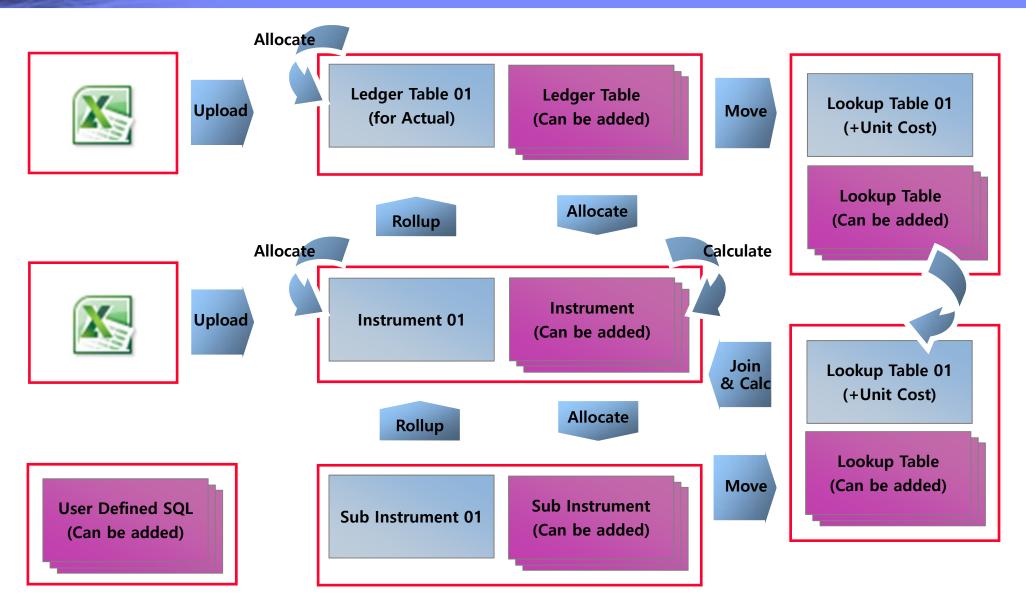
Amain for PCA – Dimension Design

- ☐ There are 11 seeded dimensions in Amain system for Allocations.
- ☐ Dimension can be added/removed based on user requirements
 - Dimensions will be used for Allocation process and Reports.

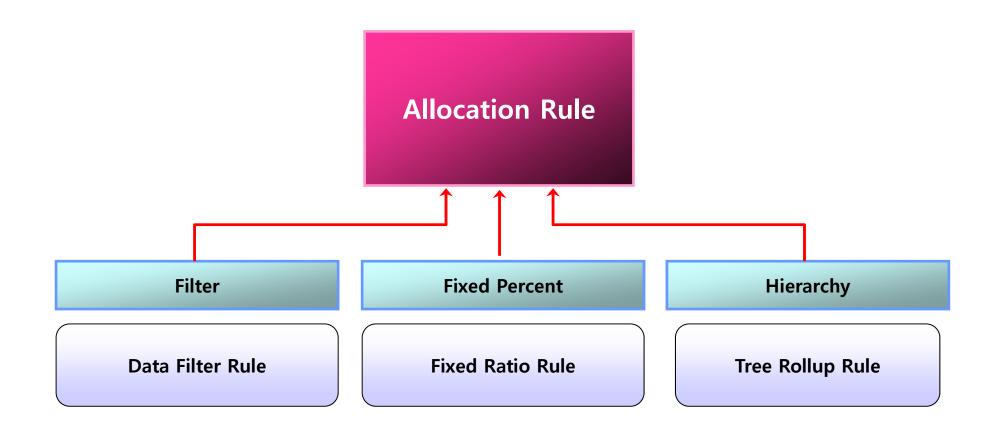
Dimension	Desc
DIM_CLASS	Data Class
DIM_ORG	Org Unit
DIM_SEG	Segment
DIM_PL	Profit & Loss (GL)
DIM_BS	Balance Sheet (GL)
DIM_PROD	Product

Dimension	Desc
DIM_ACT	Activity
DIM_DRV	Driver
DIM_SRC_ORG	Source org Unit
DIM_MID_ORG	Medium Org Unit
DIM_WAVE	(For Internal Use)

Amain for PCA – Amain Allocation Function Map



Amain for PCA – Components of Allocation Rule



Amain for PCA - Main Allocation Types

☐ Amain provides main allocation types to meet user requirements as follows.

Excel → Ledger Table	- Upload Excel Data to ledger table	
Instrument → Ledger Table	- Aggregate data from instrument to ledger table	
Ledger → Ledger Table		
: Expense Shift	- Shift expense from A to B in ledger table	
Ledger → Ledger Table		
: Fixed Percent Allocation	- Allocate from ledger to ledger table based on pre-defined fixed percent	
Ledger → Ledger Table	- Allocate from ledger to ledger table based on driver data	
: Proportional Percentage Allocation	(% of Distr = % of Driver / % of Distr Leaf = Join with Driver)	
Ledger → Ledger Table		
: Calculate Unit Cost	- Calculate unit cost based on the operation of (cost = expense / frequency)	
Ledger → Lookup Table	- Move data from ledger table to lookup table (ex : unit cost table)	

Amain for PCA - Main Allocation Types

☐ Amain provides main allocation types to meet user requirements as follows.

Ledger → Instrument	- Allocate data from ledger to instrument table	
Instrument by Lookup	- Update instrument by join with lookup table (ex : cost = frequency * unit cost from lookup table)	
Instrument -> Instrument : Allocation	- Allocate data from instrument to instrument table (ex : fee by customer → each instrument)	
Instrument -> Instrument : Calculation	- Update instrument by formula (ex : total fee = fee 01 + fee 02 + fee 03)	
Instrument -> Instrument : Aggregation	- Aggregate data from instrument to instrument table (ex : cost by instrument & activity → cost by instrument)	
Any SQL Statement	- SQL defined for any process to meet user requirements	

☐ Excel to Ledger Table : Data Upload

Excel	X	
BS (GL Code)	Org Unit	Amount
Loan	Org Unit A	1,000
Deposit	Org Unit A	800
Bond	Org Unit B	1,200
Stock	Org Unit B	900

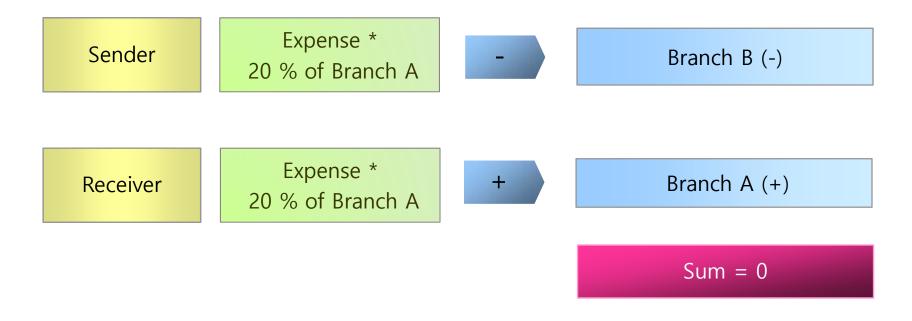
Ledger Table

BS (GL Code)	Org Unit	Amount
Loan	Org Unit A	1,000
Deposit	Org Unit A	800
Bond	Org Unit B	1,200
Stock	Org Unit B	900
•••	•••	•••

- Example:
 - Load external driver to Ledger Table

Upload

☐ Ledger to Ledger Table : Expense Shift



- Example:
 - Shift (Expense * 20%) from Branch A to Branch B

☐ Ledger to Ledger Table : Allocation — Fixed Ratio

Ledger T	able		Fixed Ratio				Ledger Table		
Org Unit	Amount		Org Unit	GL Code	Fixed Ratio		Org Unit	GL Code	Result
Silom	2,000		Silom	Fee 01	10%		Silom	Fee 01	200
Asok	1,000	Join	Silom	Fee 02	20%	Join	Silom	Fee 02	400
Sathorn	2,400	JOIN	Silom	Fee 03	30%	JOIN	Silom	Fee 03	600
Bangna	1,200		Silom	Fee 04	40%		Silom	Fee 04	800
•••	•••						•••	•••	

- Example :
 - Allocate Treasury expense: 60% to Acquisition, 40% to Service
 - Allocate Retail Collection expense to Consumer Collection Dept 1-4 equally

☐ Ledger to Ledger Table : Allocation — Fixed Ratio

* Source Dimension [0~3]

* Interim Dimension [0~1] * Target Dimension [1]

Dim 01	Dim 02	Dim 03	Dim	Dim
0	0	0	0	0
0	0	0	-	0
0	0	-	0	0
0	0	-	-	0
0	-	-	0	0
0	-	-	-	0
-	-	-	0	0
-	-	-	-	0

- There are 8 kinds of Pattern when setup Fixed Ratio Rule
- Max Source Dimension [3], Max Interim Dimension [1], Max Target Dimension [1]
- Interim Dimension will be used for 2 level allocation in a single allocation process

□ Ledger to Ledger Table : Allocation by Proportional Percentage(1) - % of Driver

	Org Unit	Product	Expense	
Source Item	IT Dept	-	100	
	General Dept	-	200	
	Org Unit	Product	End Bal	Expense * Ratio
Driver	Branch A	-	40	300 * 100 / (100+80)
Item		-	60	
	Branch B	-	30	300 * 80 / (100+80)
		-	50	
	% of Driver			

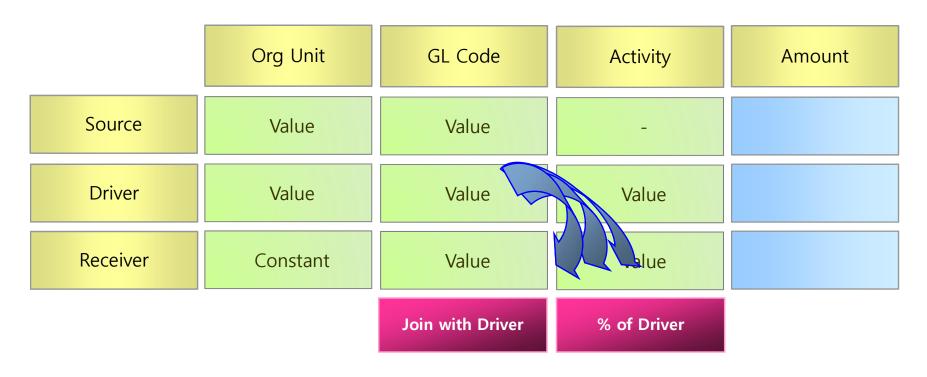
□ Ledger to Ledger Table : Allocation by Proportional Percentage(2) - % of Driver

	Org Unit	Product	Expense	
Source Item	IT Dept	-	100	
	General Dept	-	200	
	Org Unit	Product	End Bal	Expense * Ratio
Driver	Branch A	Product 1	40	300 * 40 / (180)
ltem		Product 2	60	300 * 60 / (180)
	Branch B	Product 1	30	300 * 30 / (180)
		Product 2	50	300 * 50 / (180)
	% of Driver	% of Driver		

□ Ledger to Ledger Table : Allocation by Proportional Percentage(3) – Join with Driver

	Org Unit	Product	Expense	
Source Item	Branch A	-	100	
	Branch B	-	200	
	Org Unit	Product	End Bal	Expense * Ratio
Driver	Branch A	Product 1	40	100 * 40 / (40+60)
Item		Product 2	60	100 * 60 / (40+60)
	Branch B	Product 1	30	200 * 30 / (30+50)
		Product 2	50	200 * 50 / (30+50)
	Join with Driver	% of Driver		

☐ Ledger to Ledger Table : Allocation by Proportional Percentage – How to define Allocation Rule



- If you can simulate your allocation rule using above picture, then you can get to know how to define allocation rule.
- The starting point of arrow will be <Join with Driver>, the ending point of arrow will be <% of Driver>

☐ Ledger to Ledger Table : Group Operation

Ledger	Table	
Activity	Org Unit	Expense
Activity A	Silom	1,000
Activity B	Silom	800
Activity A	Asok	1,200
Activity B	Asok	900
•••	•••	

Ledger Table		
Activity	Org Unit	Frequency
Activity A	Silom	100
Activity B	Silom	40
Activity A	Asok	100
Activity B	Asok	30
•••		•••

Ledger lable		
Activity	Org Unit	Unit Cost
Activity A	Silom	10
Activity B	Silom	20
Activity A	Asok	12
Activity B	Asok	30
•••		•••

Ladger Table

- Example :
 - Calculate Unit cost by operation of (unit cost = expense / frequency)
 - Group Operation : *, / , +, -

☐ Data by Aggregation : Aggregate from Instrument to Ledger Table

Instrumen	t	
Reference No	Org Unit	Amount
1000001	Org Unit A	10,000
1000002	Org Unit A	15,000
1000003	Org Unit B	20,000
1000004	Org Unit B	10,000
•••		•••

Leugei lable	
Org Unit	Amount
Org Unit A	25,000
Org Unit B	30,000

• Example :

- Aggregate driver amount from instrument and post to Ledger table to use in further allocation.
- Summarize Fee (Allocation + TXN fee) from instrument to Ledger table.

Aggregate

☐ Data by Aggregation : Aggregate from Instrument to Instrument Table

Instrument	t		
Reference No	Cust No	Amount	
1000001	Mike	200	Aggr
1000002	Mike	400	Aggr
1000003	Mike	600	
1000004	Mike	800	
•••	•••	•••	

Instrument	
Cust No	Result
Mike	2,000
John	1,000
Peter	2,400
Alex	1,200

• Example :

• Update Instrument table by aggregating amount from another Instrument table by any dimension.

☐ Data by Aggregation : Aggregate/Calculate from Instrument to Instrument Table

Instrument		
Reference No	Fee 01	Fee 02
1000001	100	200
1000002	200	400
1000003	300	600
1000004	400	800

a +		
at	e	

Calcul

instrument		
Reference No		Total Fee
1000001	300	(=100+200)
1000002		600
1000003		900
1000004		1,200
		•••

- Example :
 - Update Instrument table by operation (*, /, +, -) on multiple columns in Instrument table.

☐ Data by Aggregation : Aggregate/Calculate from Instrument to Lookup Table

Instrument		
Product	Amt 01	Amt 02
1000001	100	200
1000001	200	400
1000001	300	600
1000002	400	800
•••		



Lоокир	
Product	Total Amt
1000001	1,800
1000002	1,200
1000003	2,700
1000004	3,500
•••	•••

- Example :
 - Insert data to Lookup table by operation (*, /, +, -) or group function on multiple columns in Instrument table.

☐ Data by Aggregation : Move from Ledger to Lookup Table

Ledger Table

Activity	Org Unit	Unit Cost
Activity A	Silom	10
Activity B	Silom	20
Activity A	Asok	12
Activity B	Asok	30
•••	•••	•••



Lookup Table

Activity	Org Unit	Unit Cost
Activity A	Silom	10
Activity B	Silom	20
Activity A	Asok	12
Activity B	Asok	30

- Example :
 - Move Unit Cost from Ledger table to Unit Cost table

☐ Data by Allocation : Allocate from Ledger to Instrument Table

Ledger Table

Org Unit	GL Code	Amount
Silom	Fee 01	2,000
Silom	Fee 02	1,000
Sathorn	Fee 01	2,400
Sathorn	Fee 02	1,200
	•••	•••

Allocate

Instrument

	Reference No	Org Unit	GL Code	Driver	Result
	1000001	Silom	Fee 01	1,000	200
•	1000002	Silom	Fee 01	2,000	400
	1000003	Silom	Fee 01	3,000	600
	1000004	Silom	Fee 01	4,000	800

- Example :
 - Allocate Fee amount from Ledger table to Instrument table.

☐ Data by Allocation : Allocate from Instrument to Instrument Table

Instrumen	
Cust No	Amount
Mike	2,000
John	1,000
Peter	2,400
Alex	1,200

Instrumen	t		
Reference No	Cust No	Driver	Result
1000001	Mike	1,000	200
1000002	Mike	2,000	400
1000003	Mike	3,000	600
1000004	Mike	4,000	800
•••	•••	•••	•••

- Example :
 - Allocate Fee by customer to each Instruments under same customer.

☐ Data by Lookup : Update Instrument by Lookup Table

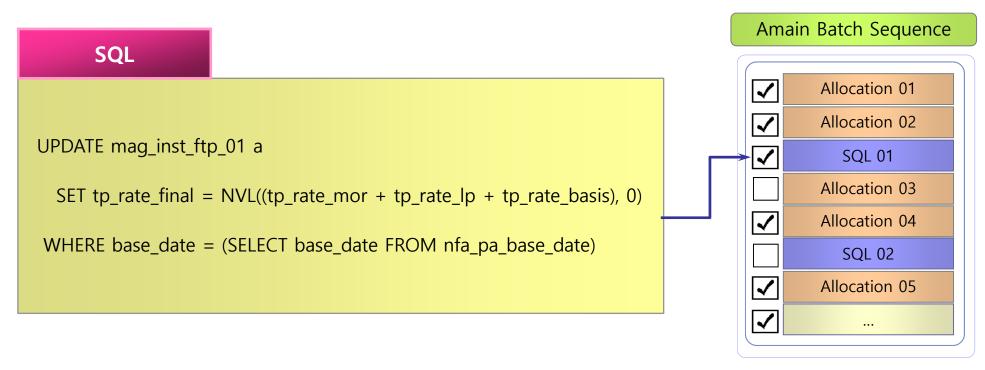
Instru	ment					
Org_Year	Maturity	Liquidity Prem	Activity	Org Unit	Activity Freq	Activity Cost
2012	3Y	0.5%	Activity A	Silom	7	70 (=7*10)
2013	5Y	0.2%	Activity B	Silom	5	100 (=5*20)
Liq Prem		Lookup			Unit Cost	Lookup

Liq Pre	em	Lookup
Org_Year	Maturity	Return Value
2012	3Y	0.5%
2013	5Y	0.2%

Offit Cost			
Activity	Org Unit	Return Value	
Activity A	Silom	10	
Activity B	Silom	20	

- Example :
 - Update multiple columns in Instrument table by joining with multiple lookup tables in a single allocation rule.

☐ Any SQL Statement



- Any SQL can be a Amain process which means it can be executed in Amain batch sequence with another Allocations or Processes.
- Any Hint or tuning approach can be applied to SQL Statement.

☐ Fixed Ratio Rule without [Convert to Ratio] Option

Source Dimension
Org Unit
New York

Target Dimension		
Product Amount		
Product 01	200	
Product 02 400		
Product 03	600	
Product 04 800		

- Number of Source Dimension : [0 ~ 3] dimensions.
- Number of Interim Dimension : [0 ~ 1] dimension.
- Number of Target Dimension : [1] dimension.

☐ Fixed Ratio Rule with [Convert to Ratio] Option

Source Dimension
Org Unit
New York

Target D	imension
----------	----------

Product	Amount	Ratio
Product 01	200	10%
Product 02	400	20%
Product 03	600	30%
Product 04	800	40%

- Number of Source Dimension : [0 ~ 3] dimensions.
- Number of Interim Dimension : [0 ~ 1] dimension.
- Number of Target Dimension : [1] dimension.

☐ Fixed Ratio Rule with Interim Dimension

Source Dimension

Src Org Unit

Security Dept

Interim Dimension
Org Unit Amount
New York 30

Allocate

Target Dimension		
Product	Amount	
Product 01	100	
Product 02	200	
Product 03	300	
Product 04	400	
Product 01	400	
Product 02	300	
Product 03	200	

100

Product 04

Allocate

Chicago 70

- Number of Source Dimension : [0 ~ 3] dimensions.
- Number of Interim Dimension : [0 ~ 1] dimension.
- Number of Target Dimension : [1] dimension.

☐ Fixed Ratio Rule with Interim Dimension & [Convert to Ratio] Option

Source Dimension

Src Org Unit

Security Dept

Interim Dimension

Org Unit Amount

New York 30

Target Dimension

Product 04

Product 04

 Product
 Amount
 Ratio

 Product 01
 100
 3%

 Product 02
 200
 6%

 Product 03
 300
 9%

 Product 01
 400
 28%

 Product 02
 300
 21%

 Product 03
 200
 14%

100

400

Allocate

Chicago 70

Allocate

Allocate

- Number of Source Dimension : [0 ~ 3] dimensions.
- Number of Interim Dimension : [0 ~ 1] dimension.
- Number of Target Dimension : [1] dimension.

12%

7%

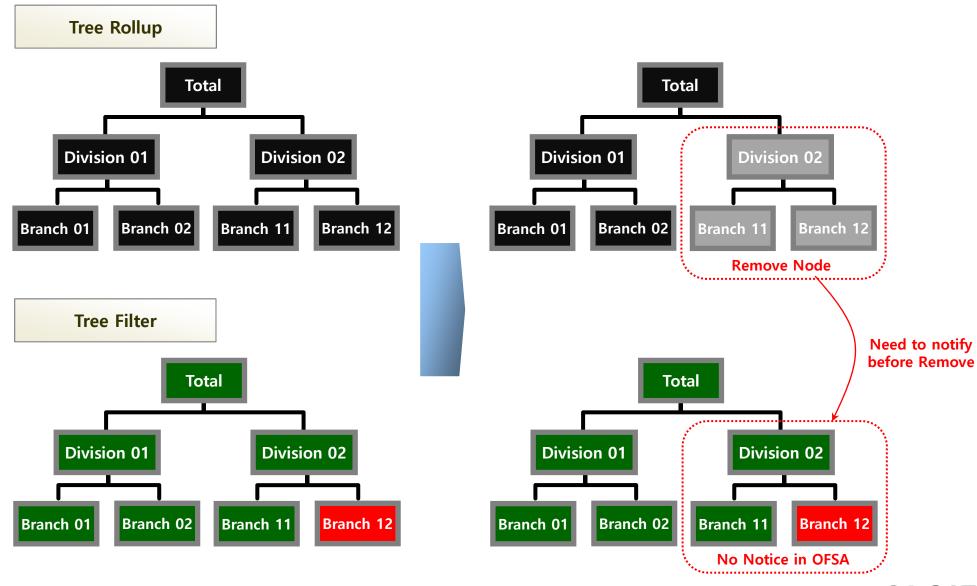
Amain for PCA – Sub Component : Tree Rollup (OFSA A)

Description

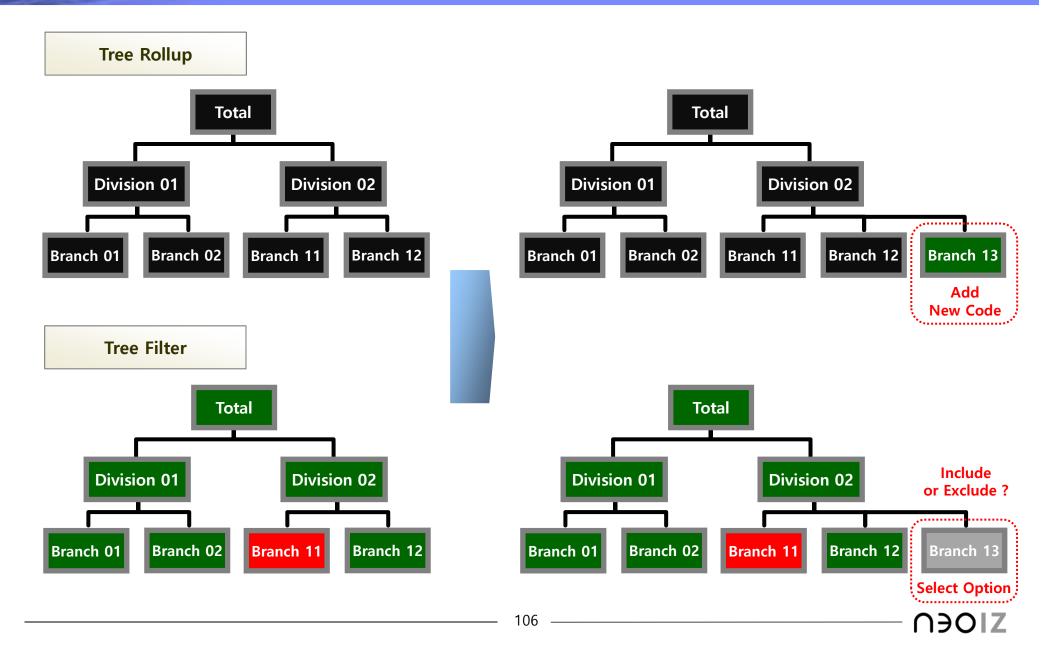
- ☐ Managing Hierarchy is one of the painful setup in OFSA because there are hundreds of Node Values in each Hierarchy, it takes long time and easy to make mistakes.
- ☐ Even worse OFSAA is more difficult to manage Hierarchy than OFSA 4.5 for some reasons as below
 - Every Node Values must be registered in Leaf Setup (usually number of Nodes are more than 100)
 - Need to give unique Node Name to every Node even thought the Nodes are in different level.

Leaf Setup Total Node A Node B Node A Node B Node AA Can't have Same name **Node AB Node AB Node BB Node BC** Node AA **Node BB Node BC** Node BBD Node BBC Node BBE Node AAB Node AAD Node BBC Node AAA Node AB Node ... Can't have Same name

Amain for PCA – Sub Component : Tree Rollup and Tree Filter



Amain for PCA – Sub Component : Tree Rollup and Tree Filter



Amain for PCA – Multi Setup Analyzer

Description

- □ It is difficult to maintain allocation rules with dependencies with Hierarchy or Data filter because allocation rules should be updated whenever these components change.
- Amain can find affected allocation rules in the case of sub components change and help modify those allocation rules at one time.

Find Rules Modify Rules at one time What if Hierarchy Changes? **New Setup** Allocation 01 **Current Setup** Allocation 02 Allocation 02 Allocation 02 Allocation 03 What if Allocation 04 Allocation 04 Allocation 04 Data Filter Changes ? Allocation 05 Allocation 05 Allocation 05 Allocation 06 What if Allocation 07 Allocation 07 Allocation 07 Other Setup Changes? **Modify Multiple Allocation Rules Change Basic Setup** Find affected Allocation Rules



Amain for PCA – Relationship between Allocations

☐ It is basic demands to verify result by each allocations to make sure the output is correct. And it would be good if we can manage allocations with relationship among themselves. Description ☐ Amain provide 2 functions to satisfy user request by assigning relationship between allocations and verifying the result by each allocation level. Main Allocation Related Allocation Assign Main Allocation Allocation 01 Allocation 01 Allocation 02 **Allocation 11 Allocation 11** Manage Allocations Allocation 12 with relationship Allocation 13 Allocation 21 Allocation 21 Manage Allocation

Change Basic Setup

without relationship

Manage Allocations by relationship

Verify Result by Allocations

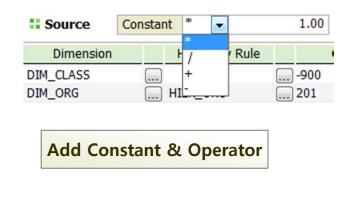
Allocation 22

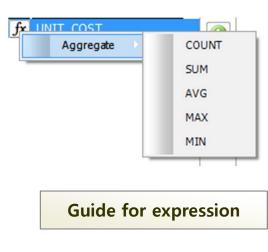
Allocation ...

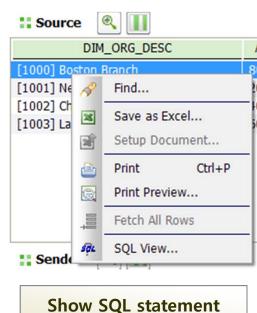


Amain for PCA – Other Functions

- ☐ Add Constant and 4 kind of Operator (+, -, *, /) in allocation process
- ☐ Guide User by showing related information when defining expression
- ☐ Show SQL statement to verify the result for Ledger to Ledger Allocation

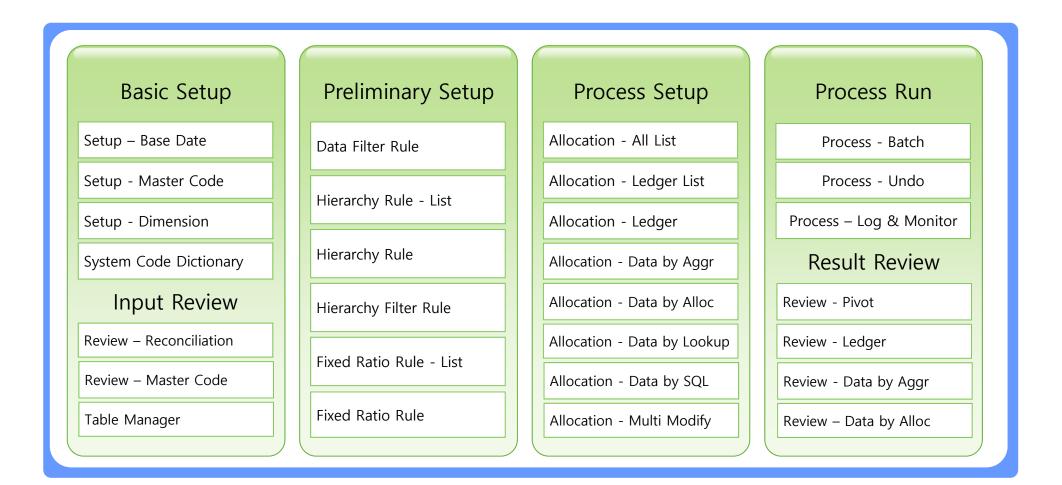






Amain for PCA – Menu Summary

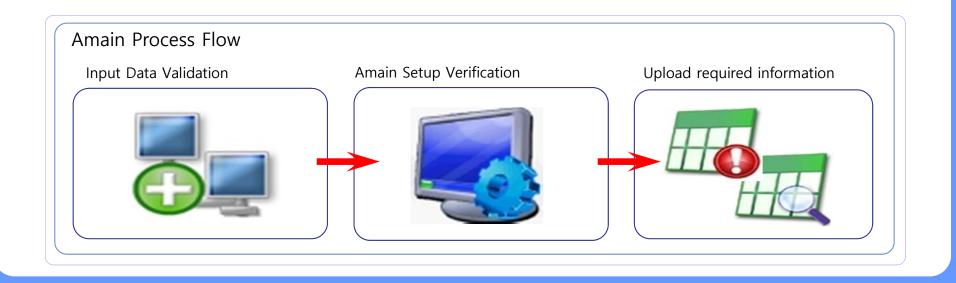
☐ There are 32 menus in Amain for PCA as follows.



Amain for PCA - Function Summary

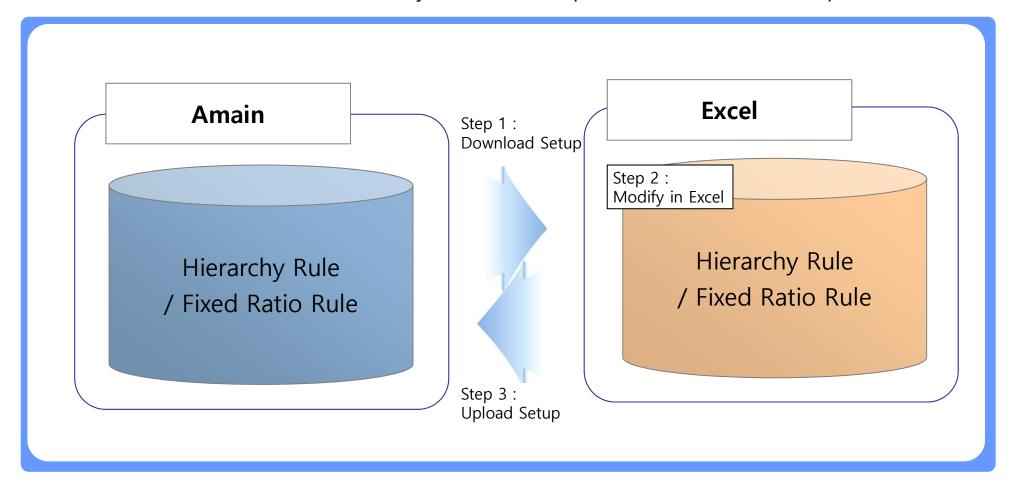
☐ Amain for PCA helps you to Allocate Cost by providing functions for Allocation rule setup, Setup review, Undo Job, Result Review and Uploading setup from Excel.

- Allocation rule setup
- Allocation review by Rule
- Upload Amain setup from excel
- Allocation rule setup review
- Allocation review by Pivot
- Undo Job



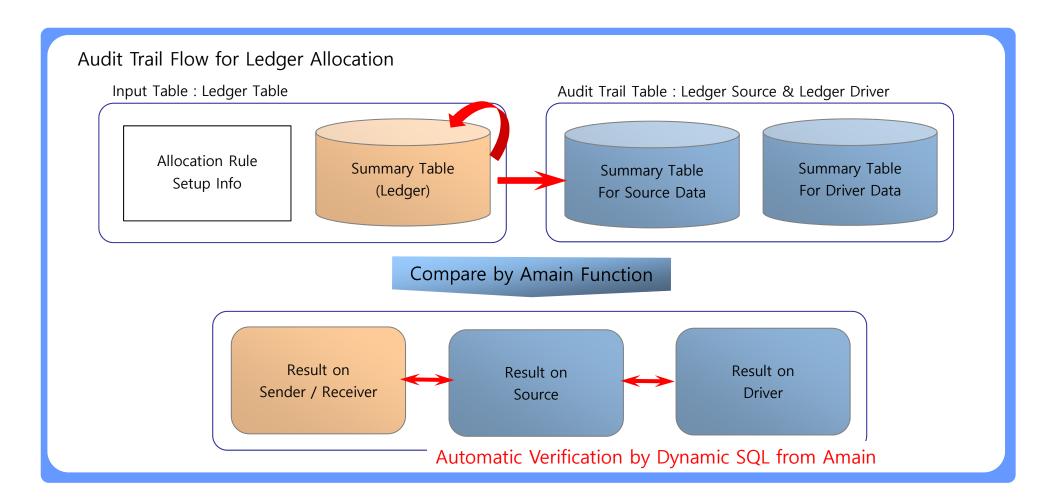
Amain for PCA – User Setup in Excel

☐ Generally One of the painful job is managing Setup for Hierarchy and Fixed Ratio. Usually it takes long time and tends to make mistakes because there are more than a few hundreds of nodes and master codes for hierarchy. So we build up a function for User Setup in Excel.



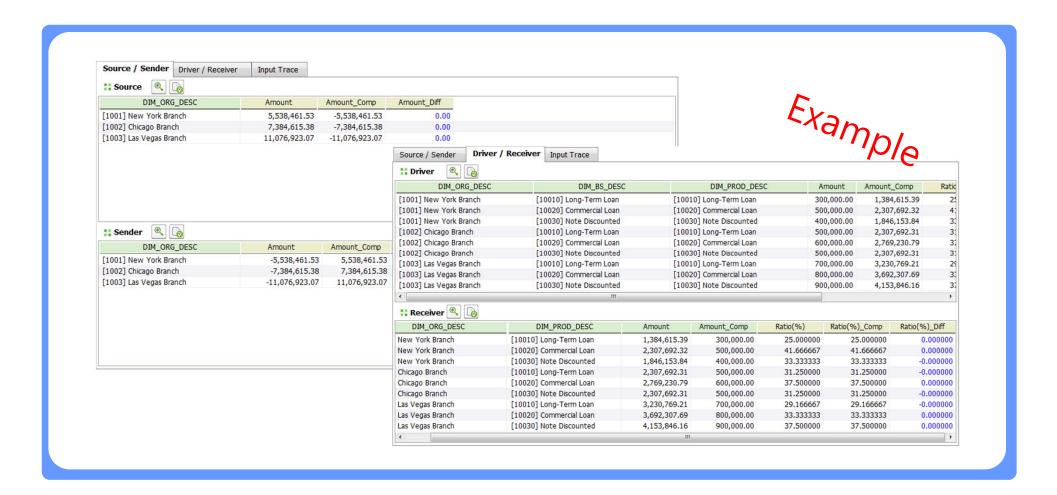
Amain for PCA - Result Verification - Ledger Allocation

☐ User can see/compare the data from each components such as Source, Driver, Sender and Receiver only with mouse click.



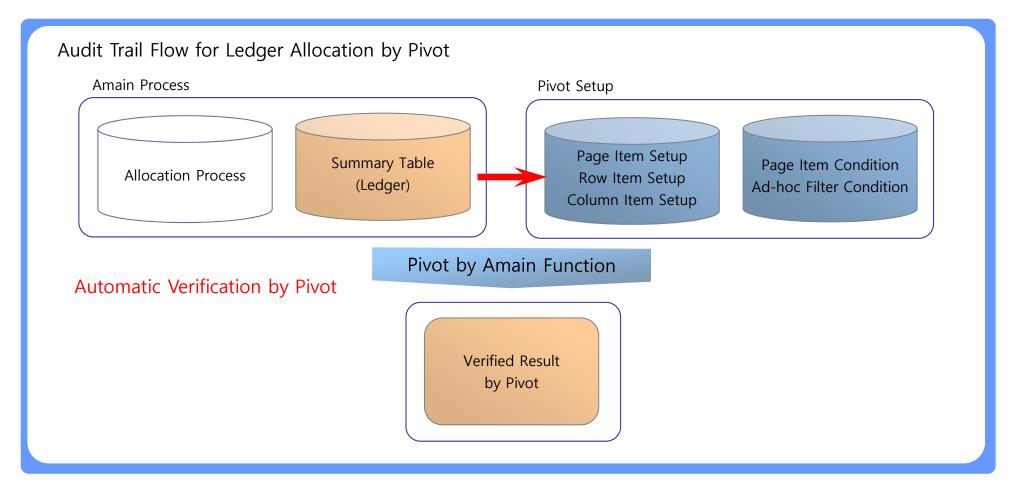
Amain for PCA - Result Verification - Ledger Allocation

☐ With a function to review and compare results in each components such as Source, Driver, Sender and Receiver, Users can check the result more easily.



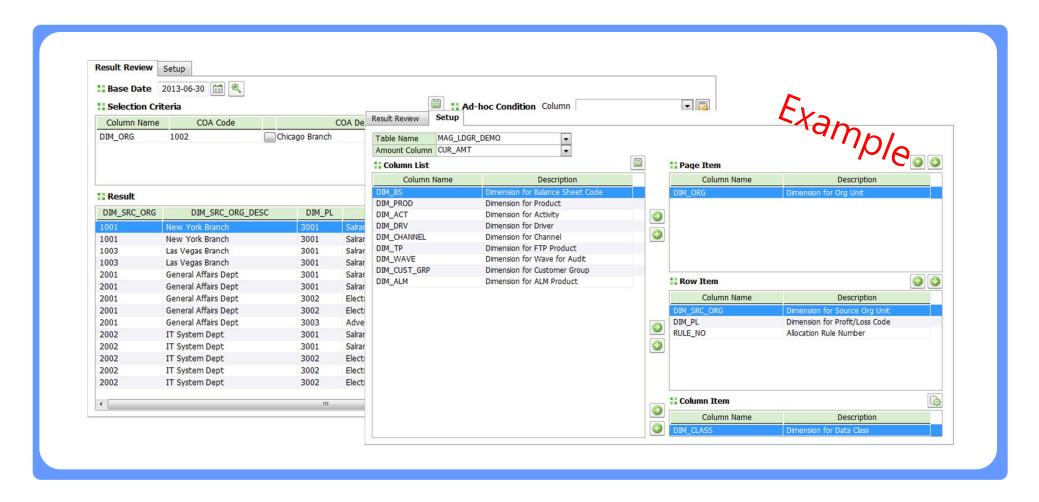
Amain for PCA - Result Verification – by Pivot

☐ User can manipulate the result in various ways by setting Page Item, Row Item and Column Item as he wants. It is quite useful function to verify the result even though he is not good at SQL or Database.



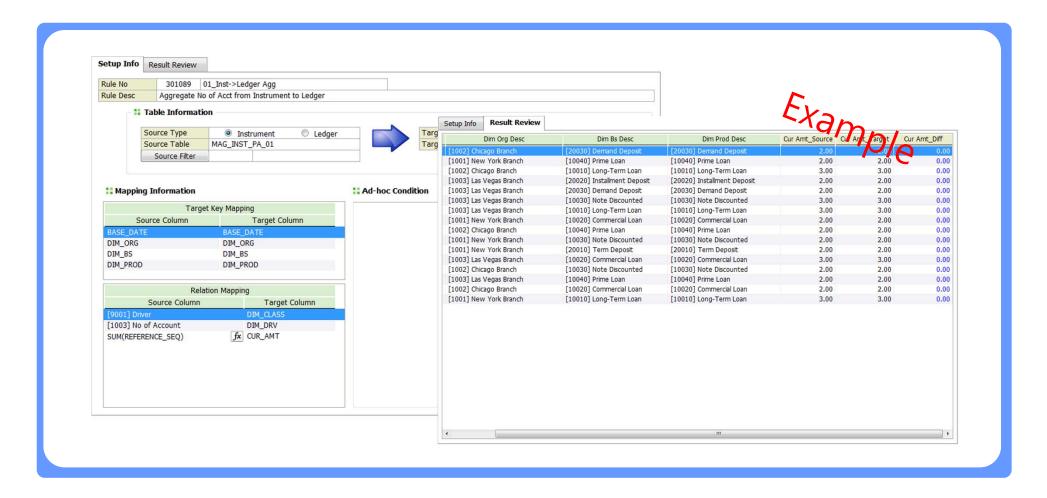
Amain for PCA - Result Verification – by Pivot

☐ With a function to review result using Pivot function similar to excel, User can check the result in many points of view with great convenience.



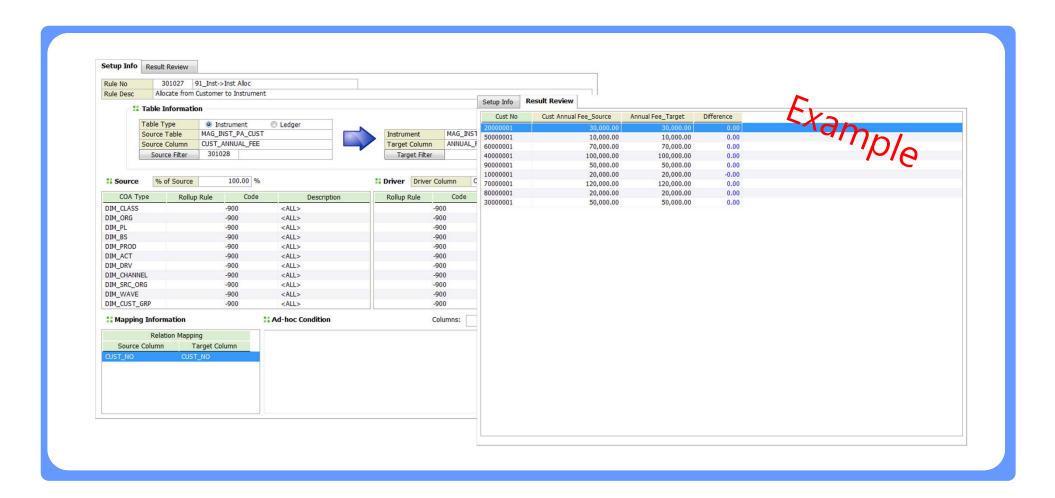
Amain for PCA - Result Verification - Data by Aggregation

☐ With a function to compare the data between before aggregation and after aggregation, User can see any difference between them easily.



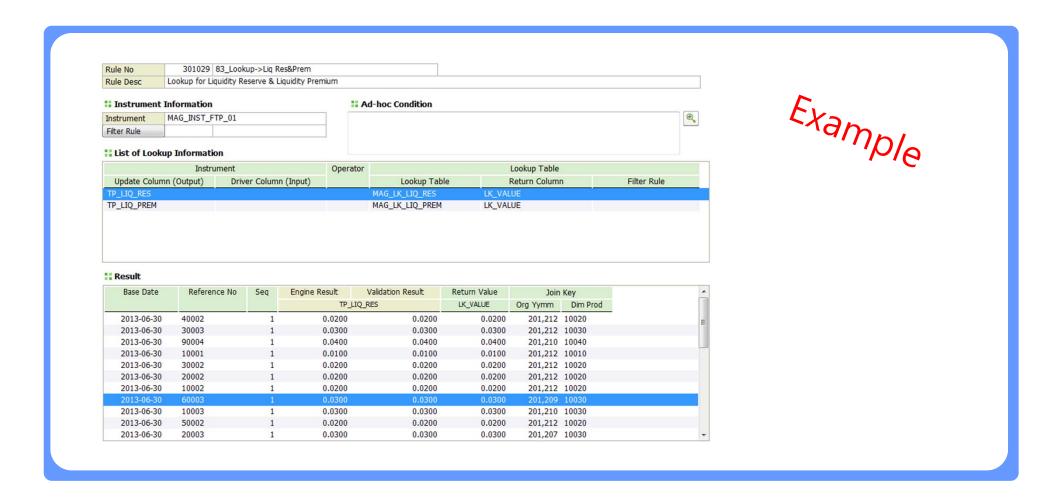
Amain for PCA - Result Verification - Data by Allocation

☐ With a function to compare the data between before allocation and after allocation, User can recognize any difference between them easily.



Amain for PCA - Result Verification - Data by Lookup

☐ With a function to generate expected result and compare with actual result, User can find any difference easily.









Agenda

I. Amain for EPM

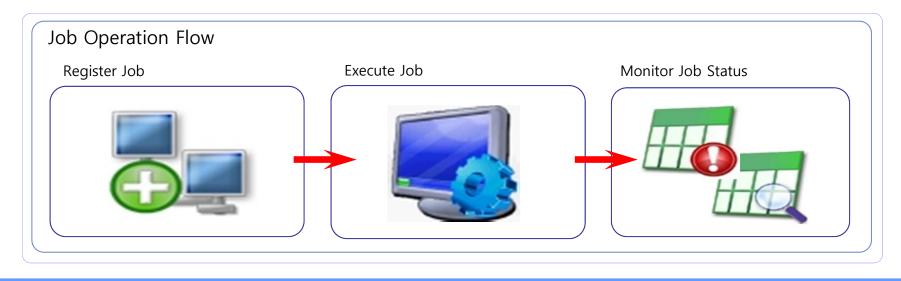
- 1. Introduction
- 2. Amain for FTP
- 3. Amain for PCA
- 4. Amain for JOB

Amain for Job - Function Summary

☐ Amain for Job helps you to Operate Amain System with all kinds of Processes by providing required functions such registration, execution, monitoring and scheduling.

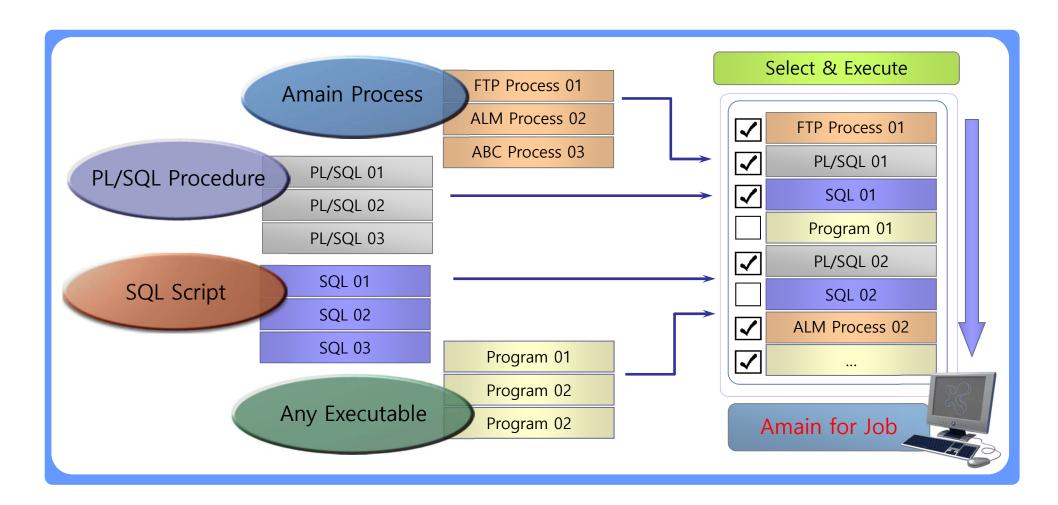
- Execute all kinds of Job
- Control Sequence (Error/Skip)
- Access Log Information
- Easy Register of Amain Process

- Manage Job Dependency
- Monitor Process Status
- Manage Parameters
- Integrate Multiple Servers



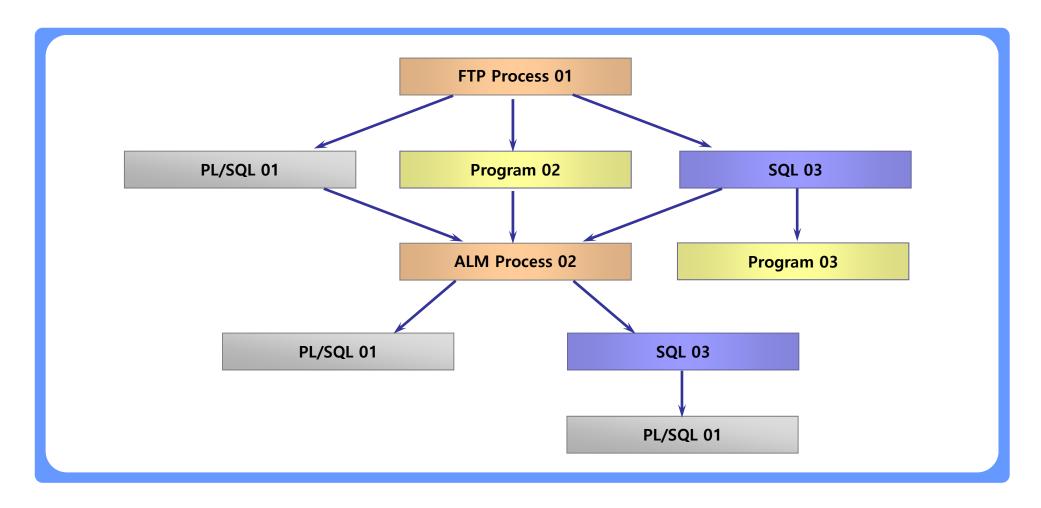
Amain for Job - Execute All kinds of Job

☐ Amain for Job provides 'Single Screen' to register and execute all kinds of processes in Amain system. No need to log into many places such as Amain, Unix Server and Database.



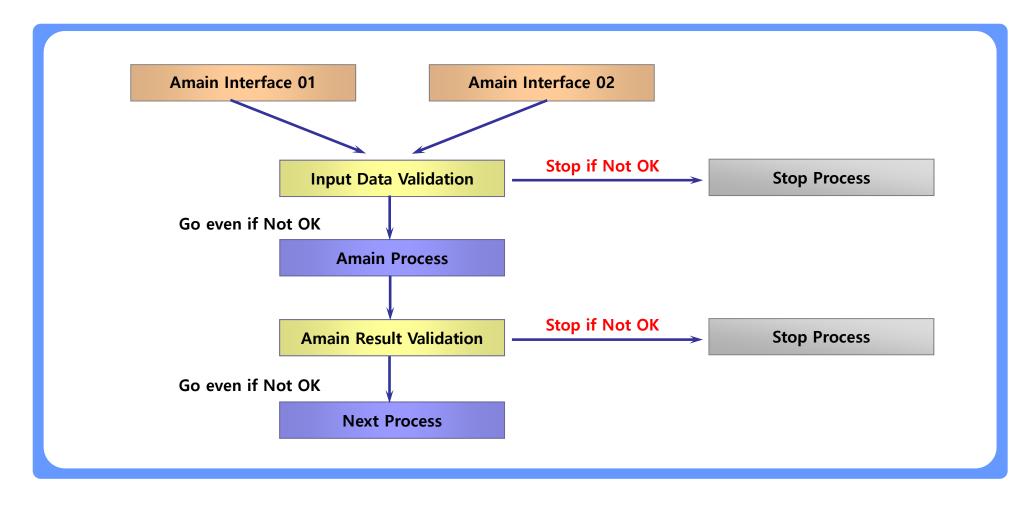
Amain for Job – Manage Job Dependency

☐ Amain for Job can control Dependencies between processes in your sequence. Based on this function, the Processes can be executed in the correct order that you expect.



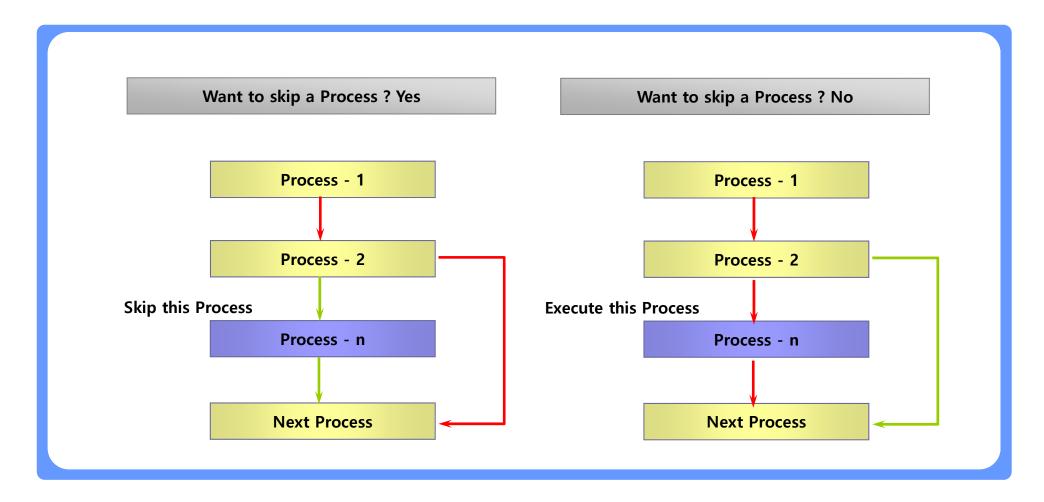
Amain for Job – Control Sequence on Errors (Go/Stop ?)

☐ Amain for Job can control the Errors while you run the Sequence. Against Errors or certain conditions, you can Stop or Continue the Sequence according to your intention.



Amain for Job – Control Sequence by Skip (Skip or Not ?)

☐ Amain for Job can control the Sequence by setting the option of Skip or not. You can Skip or Execute any process depending on your intention.



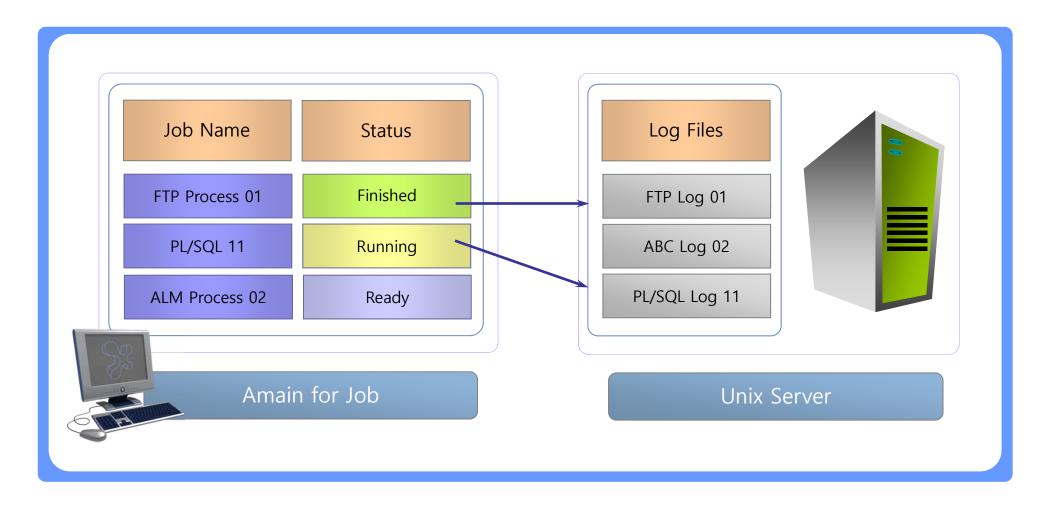
Amain for Job – Monitor Process Status

☐ Amain for Job is monitoring the Status of each process running on your system and provide several convenient options such as suspend, resume, kill job and auto refresh.



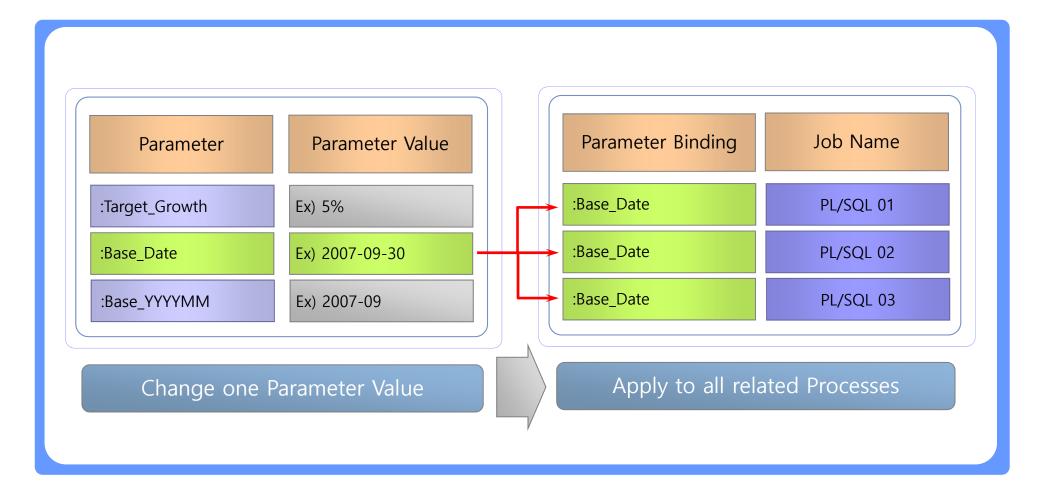
Amain for Job – Access Log Information

□ Detail Log Information can be accessed just by Clicking a Process you want to check. When you encounter error, this function will help you to find the reason for that.



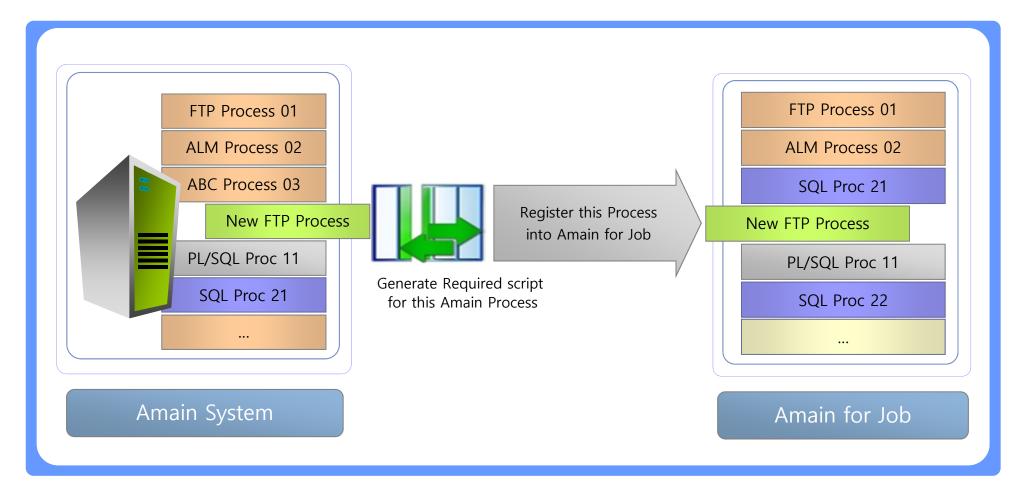
Amain for Job – Manage Parameters

☐ Parameter for Processes can be managed and changed systematically. Amain for Job can apply a specific parameter to all related processes by updating only one time.



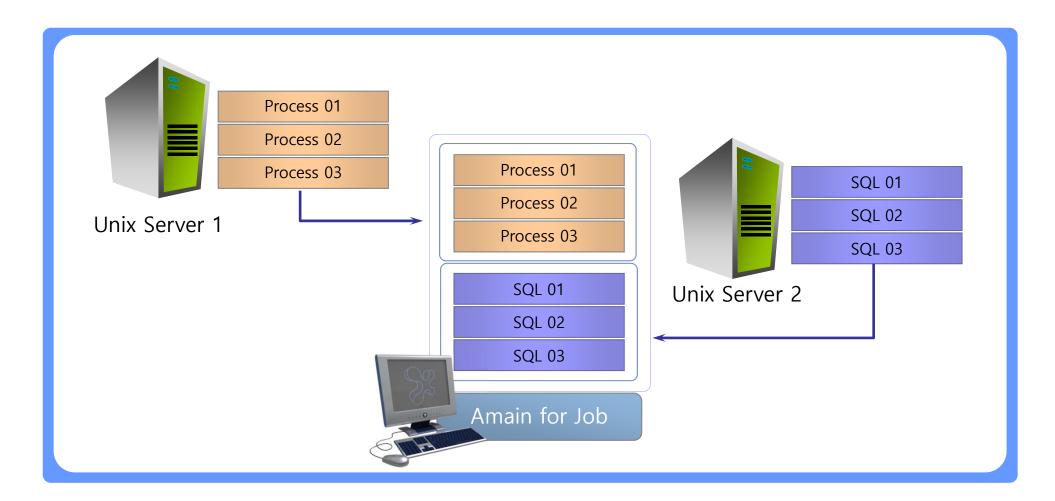
Amain for Job – Easy Register of Amain Process

☐ Amain Processes can be registered easily into Amain for Job because Amain for Job is connected with Amain system and able to use Amain Setup information directly when it is needed.



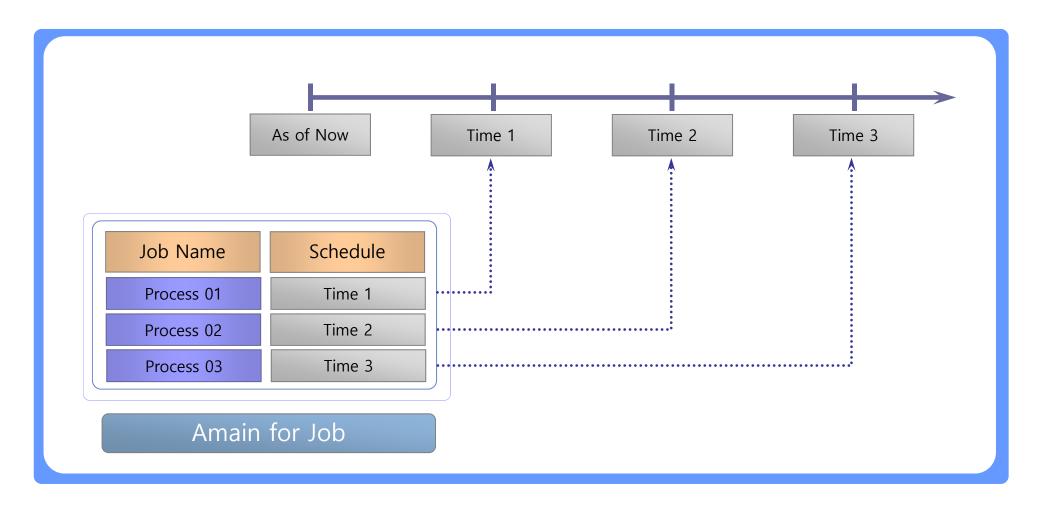
Amain for Job – Integrate Multiple Servers

□ Processes in multiple servers can be integrated into Amain for Job. With this function User can execute and control multiple servers in the same screen.



Amain for Job – Schedule Process in advance

☐ Process can be scheduled to execute on a specific data and time. No need to wait for long time to execute a certain process. (under development)



Amain for Job – Main Benefits

☐ Amain for Job is useful Tools for operation of Any system(+Amain) with below benefits.

Efficient Operation	Minimize manual job and mis-operation through the whole sequence
All Kinds of Job	Execute all kinds of Jobs(Amain, PL/SQL, SQL) in a Single Screen
User Defined Condition	Define any condition and related action against Input Data or Result
Sequence Control on Error	Decide to go or stop the sequence against Errors or conditions
Dependency Management	Control Job Sequence using Dependency setup and Enable(Skip) option
Easy Job Monitoring	Can Monitor the status of Each Jobs by each execution
Help Troubleshooting	Provide easy access to Log and Job status information in Unix Server





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